IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG	,)	
Plaintiff,)	
v.)	C.A. No. 07-226-JJF
JOHNSONFOILS, INC.,)	
Defendant.)	

PLAINTIFF VOITH PAPER GMBH & CO. KG'S
OPENING BRIEF IN SUPPORT OF ITS MOTION FOR A PROTECTIVE ORDER
PURSUANT TO FEDERAL RULES OF CIVIL PROCEDURE 26(c) PROHIBITING THE
DISCLOSURE OF VOITH'S HIGHLY CONFIDENTIAL INFORMATION TO
INDIVIDUALS ENGAGED IN COMPETITIVE BUSINESS PRACTICES
FOR OR ON BEHALF OF VOITH'S COMPETITOR JOHNSONFOILS, INC.

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Plaintiff Voith Paper GmbH & Co. KG (hereinafter referred to as "Plaintiff" or "Voith") by and through its attorneys hereby moves this Court to enter a protective order, pursuant to Federal Rules of Civil Procedure 26(c), providing that JohnsonFoils, Inc. ("JohnsonFoils") may not disclose Voith's highly confidential information to any individual involved, either presently or for some reasonable time in the future, in competitive business practices and decision making relating to twin wire formers—the subject matter of United States Patent Nos. 5,718,805 ("the '805 patent") and 5,972,168 ("the '168 patent") (collectively, "the Patents-in-Suit")—including competitive patent prosecution, competitive product research, competitive product development, competitive product planning, competitive marketing, and competitive bidding. As part of the requested protective order, Voith requests the imposition a bar on patent prosecution activities relating to the Patents-in-Suit for a period of three (3) years on any individual to whom Voith's Highly Confidential information is disclosed.

NATURE AND STAGE OF PROCEEDINGS

This is a patent infringement action. The Complaint was filed by Voith on April 27, 2007, against Defendant JohnsonFoils. *See* Complaint, D.I. 1. After requesting and obtaining several unopposed extensions of time, JohnsonFoils filed its answer, affirmative defenses, and counterclaims, on August 16, 2007. *See* "Defendant, JohnsonFoils, Inc.'s Answer, Affirmative Defenses, and Counterclaims to Plaintiff, Voith Paper GmbH & Co. KG's Complaint," (JohnsonFoils's "Answer, Defenses, and CounterClaims") D.I. 19. Voith replied to the Counterclaims on September 5, 2007. *See* "Voith's Answer to Defendant's CounterClaims," D.I. 31.

On August 1, 2007, a scheduling conference pursuant to Fed. R. Civ. P. 16(b) was held.

A Scheduling Order was entered on August 3, 2007, ordering that the "[e]xchange and

completion of contention interrogatories, identification of fact witnesses and document production shall be commenced so as to be completed by February 15, 2008." Rule 16(b) Scheduling Order, "Scheduling Order," D.I. 17.

On August 16, 2007, JohnsonFoils served seven (7) deposition notices before written discovery had even begun. JohnsonFoils filed a "Motion for Summary Judgment That U.S. Patents 5,718,805 and 5,972,168 are Invalid," on August 22, 2007. D.I. 25. JohnsonFoils withdrew that motion on August 24, 2007. *See* JohnsonFoils's Notice of Motion to Withdraw its Motion for Summary Judgment, dated August 24, 2007, D.I. 26.

JohnsonFoils filed its "Defendant's Motion to Stay the Proceedings Pending
Reexamination of the Patents in Suit or in the Alternative For Leave to File a Motion for
Summary Judgment Prior to August 20, 2008 That U.S. Patents 5,718,805 and 5, 972,168 are
Invalid" on August 28, 2007. D.I. 28. Voith filed its response "Plaintiff Voith Paper GmbH &
Co. KG's Response To Defendant's Motion to Stay the Proceedings Pending Reexamination of
the Patents in Suit or in the Alternative For Leave to File a Motion for Summary Judgment Prior
to August 20, 2008 That U.S. Patents 5,718,805 and 5, 972,168 are Invalid" on September 17,
2007. D.I. 33. JohnsonFoils' Motion is currently pending and no hearing date has been set.

Both parties have served discovery requests and their respective objections and responses to discovery requests.

Voith filed its "Motion to Compel Defendant JohnsonFoils, Inc. to Provide Information Requested in Voith's First and Second Sets of Interrogatories and to Produce Documents Responsive to Voith's First and Second Requests for Documents" on November 9, 2007. D.I. 43 ("Voith's Motion to Compel"). JohnsonFoils' "Opposition to [Voith's Motion to Compel]" was filed on November 28, 2007. D.I. 46. Voith filed its "Reply to JohnsonFoils' Opposition to

Voith's Motion to Compel" on December 3, 2007, D.I. 48. The Court issued an Oral Order on December 6, 2007, cancelling the scheduled December 7 Motion Day hearing and stating that the Court would rule based on the parties' written submission.

STATEMENT OF FACTS

A. The Parties' Allegations

Voith's Complaint alleges that JohnsonFoils has and continues to infringe Voith's '805 patent and Voith's '168 patent, (the "Patents-in-Suit"), both entitled Twin Wire Former, and relating to paper forming machines. See Complaint, ¶¶ 14-26, D.I. 1.

JohnsonFoils' Answer and Counterclaims purports to dispute Voith's infringement allegations. See JohnsonFoils' Answer and Counterclaims, Second Affirmative Defense, D.I. 19. JohnsonFoils' Answer and Counterclaims further purports to allege, inter alia, that the Patentsin-Suit are invalid under 35 U.S.C. § 103. See id., Third Affirmative Defense; id., Second Counterclaim, ¶ 19.

Voith's Highly Confidential Information В.

As part of its response to JohnsonFoils' requests for documents, Voith has collected documents for production that contain Voith's confidential business information ("Voith's CBI"). Declaration of Kurt F. Brandauer, ¶ 1, Exh. 1. For example, Johnson Foils has requested documents "establishing Voith's alleged investment, [sales, costs, profits, and revenue] associated with the subject matter of the Patents-in-Suit." Id.; Defendant JohnsonFoils, Inc.'s First Set of Requests for Documents and Things to Plaintiff, Request Nos. 3-7, Exh. 2. JohnsonFoils further requests "applicant" documents relating to the Patents-in-Suit, including document files, design documents, installation documents, and manufacturing documents. See

¹ The characterizations of JohnsonFoils' requests for production are provided for the purpose of demonstrating JohnsonFoils' apparent intent to obtain Voith's CBI, without in any way waiving or deviating from the objections and responses to JohnsonFoils' discovery requests as fully set forth in Voith's respective Objections and Responses.

id., Request Nos. 8-9, 11. In addition to its relevance to JohnsonFoils' discovery requests, Voith's CBI is also relevant to Voith's defenses to JohnsonFoils' purported Counterclaim allegation that the Patents-in-Suit are invalid pursuant to 35 U.S.C. §103. JohnsonFoils' Answer and Counterclaims, Third Affirmative Defense; id., Second Counterclaim, ¶ 19.

Voith's CBI includes both technical information and general business information.

Declaration of Kurt F. Brandauer, ¶3. For example, Voith's CBI includes technical information relating to the research, development, manufacturing, and testing of Voith's paper formers, their components, and their accessories. *Id.* Among other things, Voith's CBI includes trade secrets and know-how which have neither been publicly disclosed nor disclosed as part of any pending patent application. *Id.* Voith's CBI also includes information relating to Voith's costs, investments, revenues, profits, marketing, exportation, importation, distribution, sale, and licensing of Voith's paper formers, their components, and their accessories. *Id.*

C. Measures Taken to Maintain the Confidentiality of Voith's CBI

Voith takes numerous measures to protect its CBI. Declaration of Kurt F. Brandauer, ¶ 2. First, Voith's CBI is only disclosed to individuals who are under an obligation to maintain its confidentiality. *Id.* Moreover, all employees of Voith are required, as a condition of their employment, to agree not to disclose any Voith CBI to any unauthorized individuals. *Id.* To the limited extent that Voith discloses its CBI to third parties, such third parties are required to maintain the confidentiality of Voith's CBI. *Id.* Voith has invested in technical and physical measures to protect the confidentiality of its CBI, including encryption and secure servers, as well as conventional physical security, including security personnel responsible for ensuring compliance with Voith's CBI security measures. *Id.*

Matter Relevant to This Action

D.

JohnsonFoils, and its parent company AstenJohnson, Inc. (collectively, "JohnsonFoils"), are direct competitors of Voith in the paper forming machine rebuild market. Declaration of Kurt F. Brandauer, ¶ 4. JohnsonFoils has made competing bids on "wet end" paper former rebuilds. Id. Such "wet end" rebuilds are directly related to the subject matter of this action. Id. JohnsonFoils' requests for documents include at least some Voith CBI directly related to the competitive technical and business aspects of the "wet end" of paper forming machines. Id.

Johnson Foils Is a Direct Competitor of Voith With Respect to Subject

In addition to competing with Voith on "wet end" paper former rebuilds, JohnsonFoils also competes with Voith for intellectual property on paper forming machines. For example, United States Patent Application Publication No. 2007/0267164 ("the '164 Application"), entitled "Headbox and Stock Delivery System for a Papermaking Machine" is assigned to JohnsonFoils' parent company AstenJohnson, Inc. See United States Patent Application Publication No. 2007/0267164, Exh. 3. The correspondence address for the '164 Application is listed as "Volpe and Koenig, P.C.," JohnsonFoils' counsel of record in the current action. *Id.* Moreover, JohnsonFoils' lead attorney in this case, Randolph J. Huis, Esq., filed a substantive paper in the prosecution of the '164 Application as recently as December 13, 2007. See Supplemental Information Disclosure Statement, Exh. 4; Pacer, Record Attorneys, Exh. 5.

E. The Disclosure of Voith's CBI to Individuals Involved in Competitive **Business Practices Would Likely Harm Voith**

1. There are numerous potential improper uses of Voith's CBL

The disclosure of Voith's CBI to its competitors, or the disclosure of Voith's CBI to individuals engaged in competitive activities on behalf of Voith's competitors, including Voith's direct competitor Johnson Foils, would likely be highly prejudicial to Voith. See Declaration of

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Kurt F. Brandauer, ¶ 5. The disclosure of Voith's technical CBI to a competitor would harm Voith because accurate information about Voith's technical and business activities at least provides an informed competitor with the ability to 1) focus its pending patent applications on excluding Voith's specific technology from the marketplace, 2) optimally adjust its competitive bids and marketing based on information about Voith's bids, marketing, costs, and revenues, and 3) unfairly benefit from the results of Voith's research by directing its research efforts to either building on Voith's research results or avoiding the expense of duplicating Voith's research results. Id.

> 2. Voith's greater investment in its CBI makes it likely that Johnson Foils would unfairly benefit from a disclosure of Voith's CBI to individuals involved in competitive business practices for or on behalf of Johnson Foils.

JohnsonFoils has entered into direct competition with Voith only recently, within the last 4 years. See Declaration of Kurt F. Brandauer, ¶6. Voith's investment in creating the CBI requested by Johnson Foils, extending over decades, likely vastly exceeds Johnson Foils' investment in creating its CBI. Voith's CBI, if disclosed to individuals involved in competitive activities for or on behalf of JohnsonFoils, would confer a substantial and undeserved benefit on JohnsonFoils, to Voith's detriment. *Id.*

> There is a high likelihood that Voith's CBI will be improperly used if 3. disclosed to individuals involved in competitive business practices.

Because JohnsonFoils is a direct competitor of Voith, it would be difficult, if not impossible, for someone engaged in preparing the claims of a competitive patent application, a patent continuation, or a patent reissue, to avoid being influenced by their exposure to Voith's CBI. Declaration of Kurt F. Brandauer, ¶ 7. As part of their routine practice, patent prosecutors specifically target their competitor's present and potential future products and services. *Id.*

Exposure to Voith's CBI would prejudice Voith by eliminating the guesswork associated with that practice, even on the part of a prosecutor having the best intentions to respect limitations on the improper use of Voith's CBI. *Id.* Although Voith would prefer not to disclose its CBI to any attorney involved in competitive patent prosecution, imposing a limit on competitive prosecution activities of three (3) years would reasonably protect Voith in two ways. *Id.* First, the three (3) year bar would provide Voith with a fair opportunity to seek prior protection for any Voith CBI disclosed in the JohnsonFoils Litigation. *Id.* Second, the three (3) year bar would limit the impact of the disclosure by rendering the CBI less current. *Id.*

In addition, it would be difficult, if not impossible, for counsel involved in other forms of competitive decision making, such as business planning, marketing, and bidding decisions, to avoid being influenced by exposure to Voith's CBI, to Voith's detriment. Declaration of Kurt F. Brandauer, ¶ 8. As part of the routine consideration of business plans, marketing, sales, and competitive bidding, individuals involved in such business decisions consider the potential activities of competitors. *Id.* Also, a company's decision whether to award a contract to Voith or to one of Voith's competitors depends on comparing competing bids and services. *Id.* Disclosing Voith's CBI to individuals involved in competition with Voith would likely eliminate the guesswork associated with predicting the nature and scope of expected competition from Voith, and unfairly benefit JohnsonFoils, to Voith's detriment. *Id.*

F. Voith's Efforts to Negotiate an Agreed Protective Order

Voith informed JohnsonFoils on September 21, 2007, that its proposed protective order would permit two levels of confidentiality – Highly Confidential and Confidential. *See* Letter from Michael J. Fink to Anthony S. Volpe, dated September 21, 2007, Exh. 6. Voith explained

that Highly Confidential information would be limited to litigation counsel and qualified experts.

Id.

During the party's telephone conference relating to discovery issues held on October 24, Voith reiterated that it would be producing documents in accordance with these confidentiality designations. Voith also reiterated its request that JohnsonFoils produce document pursuant to this Court's Local Rule 26.2. In response, JohnsonFoils informed Voith, for the first time, that it would not respect Voith's confidentiality designations prior to entry of an agreed protective order. *See* Letter from Anthony S. Volpe to Neal Goldberg, dated October 24, 2007, Exh. 7. JohnsonFoils provided no reason for rejecting Voith's confidentiality designations, and said nothing about a potential conflict resulting from JohnsonFoils' trial counsel's involvement in competitive prosecution activities. *Id.* JohnsonFoils also refused to produce any documents prior to entry of an agreed protective order. *Id.*

Voith provided JohnsonFoils with a detailed proposed protective order which included the two levels of confidentiality, Confidential and Highly Confidential, originally disclosed to JohnsonFoils on September 21, 2007. See Voith's Proposed Protective Order, Exh. 8. Voith's Proposed Protective Order limits disclosure of a party's confidential information to individuals not involved in competitive activities, such as competitive patent prosecution and competitive product development on the subject matter of the Patents-in-Suit. Id., ¶¶ 6-8. On November 2, JohnsonFoils stated that it was in the process of reviewing Voith's Proposed Protective Order, and further assured Voith that it would provide comments and revisions. See Email from Anthony S. Volpe to Neal Goldberg, dated November 2, 2007, Exh. 9.

Having received no response from JohnsonFoils on Voith's Proposed Protective Order, Voith delivered its initial production of responsive documents to JohnsonFoils on November 7, 2007, specifying that documents designated Highly Confidential could only be disclosed to counsel of record who accept Voith's proposed limits on patent prosecution activities relating to the subject matter of the Patents-in-Suit. *See* Letter from Neal Goldberg to Anthony S. Volpe, dated November 7, 2007, Exh. 10. Without any prior conferral with Voith, JohnsonFoils returned Voith's documents. *See* Letter from Anthony S. Volpe to Neal Goldberg, dated November 8, 2007, Exh. 11. In refusing to accept Voith's documents, JohnsonFoils did not provide any explanation for rejecting Voith's proposed limitation on patent prosecution for individuals viewing Voith's Highly Confidential documents. *Id.* JohnsonFoils' sole stated basis for returning Voith's documents was that Voith's proposed limit on prosecution constituted a "unilateral demand." *Id.*

JohnsonFoils subsequently rejected Voith's Proposed Protective Order in its entirety. *See* Letter from Anthony S. Volpe to Michael J. Fink, dated 9:55 a.m., November 16, 2007, Exh. 12. In rejecting Voith's Proposed Protective Order, JohnsonFoils did not identify any particular disagreement with any particular provision. *Id.* Instead of providing the promised comments and revisions on Voith's Proposed Protective Order, JohnsonFoils provided its own draft protective order. *See* Email from Anthony S. Volpe to Michael J. Fink, dated 4:55 p.m., November 16, 2007, Exh. 13; JohnsonFoils' Draft Protective Order, Exh. 14. As of November 16, 2007, JohnsonFoils' only stated criticism of Voith's Proposed Protective Order was that Voith's proposal was "unworkable." *See* Letter from Anthony S. Volpe to Michael J. Fink, dated 9:55 a.m., November 16, 2007 ("[W]e found you (*sic*) proposal unworkable and set about preparing our own draft").

JohnsonFoils Draft Protective Order provides for only one confidentiality designation: "Attorneys Eyes Only." See JohnsonFoils' Draft Protective Order, ¶ 1. Although nominally

designated "Attorneys Eyes Only," JohnsonFoils' Draft Protective Order allows documents so designated to be disclosed to a non-attorney "party representative." *Id.*, ¶ 5. JohnsonFoils' Draft Protective Order further provides for the disclosure of documents designated "Attorneys Eyes Only" to a party's in-house counsel. *Id.* JohnsonFoils' Draft Protective Order places no limit on the disclosure of confidential documents to in-house counsel, party representatives, or counsel of record, involved in competitive activities for, or on behalf of, JohnsonFoils, except for the general proscription against using Voith's confidential information for purposes other than the instant litigation. *Id.*, ¶ 2. Similar to Voith's Proposed Protective Order, JohnsonFoils' Draft Protective Order is an "umbrella protective order" which provides that the producing party chooses the confidentiality designation of its own documents and information in the first instance. *See id.*, ¶ 3.

After a review of JohnsonFoils' Draft Protective Order, Voith invited JohnsonFoils to participate in a conference call to "narrow the points in dispute" between the parties' respective protective order proposals. *See* Email from Michael J. Fink to Anthony S. Volpe, dated November 18, 2007, Exh. 15. JohnsonFoils ignored Voith's invitation to confer, instead stating that Voith's Proposed Protective Order "goes well beyond anything necessary for [the technology at issue]. . .." *See* Email from Anthony S. Volpe to Michael J. Fink, dated November 19, 2007, Exh. 16. In response, Voith explained in detail its basis for concluding that JohnsonFoils' Draft Protective Order would result in unnecessary risks that Voith's confidential information would be improperly used by individuals involved in competitive business activities, such as patent prosecution or competitive bidding, against Voith. *See* Email from Michael J. Fink to Anthony S. Volpe, dated November 20, 2007, Exh. 17.

In response, JohnsonFoils stated that "[t]here is little, if any, reason for [Voith's] broad exclusion of any attorney who sees Voith's information from prosecuting patents. The subject matter has long been public and there is little, if any, information to be produced that related to current prosecution of subject matter in patents that are near to expiration." *See* Email from Anthony S. Volpe to Michael J. Fink, dated November 21, 2007, Exh. 18. JohnsonFoils further stated that "[JohnsonFoils'] in-house general counsel is not a technical person and is not a patent prosecutor," but did not disclose that JohnsonFoils' trial counsel are engaged in competitive patent prosecution. *Id*.

Voith responded to JohnsonFoils' contention that no highly confidential information exists relating to the Patents-in-Suit by explaining that documents disclosing the incorporation of the claimed invention in present-day paper forming machines would contain sensitive proprietary information. *See* Email from Neal Goldberg to Anthony S. Volpe, dated November 21, 2007, Exh. 19. JohnsonFoils responded that "JohnsonFoils does not accept that there is highly sensitive information simply because [Voith] say[s] there may be such information. . . ." *See* Email from Anthony S. Volpe to Neal Goldberg, dated November 26, 2007, Exh. 20. JohnsonFoils added that disclosing Voith's Highly Confidential information to an in-house JohnsonFoils non-legal representative "is a risk that Voith understood when [Voith] asserted the patents." *Id.* JohnsonFoils further directed Voith to seek a protective order from the Court. *See id*; Email from Anthony S. Volpe to Michael J. Fink, dated November 21, 2007.

For the first time, in its Opposition to Voith's Motion to Compel filed November 28, JohnsonFoils disclosed that a limit on competitive prosecution activities "could potentially exclude JohnsonFoils' litigation counsel from reviewing [Voith's] 'Confidential' or 'Highly Confidential' information." *See* Defendant's Answering Brief in Opposition to Plaintiff's

Motion to Compel, D.I. 46, at p. 2, fn. 1. JohnsonFoils did not identify any particular litigation counsel who "could potentially" be excluded. *Id.* Nor did JohnsonFoils identify the basis for the potential exclusion. *Id.* Prior to November 28, 2007, JohnsonFoils only stated basis for its failure to respond to Voith's discovery requests was the lack of an agreed protective order. *Id.*, *passim.* The following day, on November 29, 2007, nearly seven months after its first appearance on May 4, 2007, D.I. 5, JohnsonFoils filed its Disclosure Statement pursuant to Rule 7.1, disclosing that AstenJohnson, Inc. is the corporate parent of JohnsonFoils. D.I. 47.

In a further effort to move discovery forward, Voith then asked JohnsonFoils to agree to a temporary interim modification of Rule 26.2 which would permit Voith to limit the disclosure of Voith's Highly Confidential documents to those of JohnsonFoils' litigation counsel not engaged in competitive business practices, including patent prosecution, until the parties' pending protective order dispute was resolved by the Court. *See* Email from Michael J. Fink to Anthony S. Volpe, dated November 30, Exh 21. JohnsonFoils refused. *See* Email from Anthony S. Volpe to Michael J. Fink, dated December 2, 2007, Exh. 22.

Responding to JohnsonFoils' reliance on the parties' protective order dispute to defend its failure to respond to discovery requests in JohnsonFoils' Opposition to Voith's Motion to Compel, Voith requested that this Court enter a temporary protective order, pending resolution of the parties' dispute, limiting the disclosure of Highly Confidential documents to litigation counsel subject to a prosecution bar on the subject matter of the Patents-in-Suit. *See* Reply to JohnsonFoils' Opposition to Voith's Motion to Compel, at 11-12. D.I. 48.

A month after returning Voith's documents, on Friday, December 7, JohnsonFoils sent a fax to Voith purporting to object to Voith's discovery responses and reiterating JohnsonFoils' refusal to agree to any prosecution limitation on JohnsonFoils' counsel provided access to

Voith's Highly Confidential documents under Rule 26.2. See Fax from Anthony S. Volpe to Neil F. Greenblum and Michael J. Fink, dated December 7, 2007, Exh. 23. On Monday, December 10. Voith provided a detailed response to the discovery issues raised in JohnsonFoils' Letter, and referred JohnsonFoils to Voith's pending request to this Court for a temporary modification of Rule 26.2 to prohibit the disclosure of Highly Confidential or Attorneys' Eyes Only documents to individuals involved in patent prosecution on the subject matter of the Patents-in-Suit pending resolution of the parties' protective order dispute. See Letter from Neal Goldberg to Anthony S. Volpe, dated December 10, 2007, Exh. 24. In advance of the parties' scheduled conference call to discuss pending discovery disputes, Voith asked JohnsonFoils to identify those of its litigation counsel involved in patent prosecution in the subject matter of the Patents-in-Suit. See Email from Michael J. Fink to Anthony S. Volpe, dated December 12, 2007, Exh. 25. In that letter, Voith explained the benefits of agreeing to a temporary limit on prosecution activities:

This proposal would allow JohnsonFoils to obtain access to Voith's documents immediately, subject only to a limit on prosecution that would be subject to Court approval. Such a temporary limit would impose no restraint on JohnsonFoils litigation counsel not presently, or for some time in the future, prosecuting patents in the subject matter of the Patents-in-Suit. Moreover, Voith's proposal would impose no substantial restraint on any JohnsonFoils litigation counsel if the Court ultimately rejects Voith's proposed prosecution bar.

Id.

Voith then initiated a telephone conference with JohnsonFoils, on December 13, 2007, to discuss the parties' pending discovery disputes. See Declaration of Neal Goldberg, ¶ 2, Exh. 26. The participants at the telephone conference included Voith's counsel, Michael J. Fink and Neal Goldberg, and JohnsonFoils' counsel, Anthony S. Volpe and John O'Mally. *Id.* During this telephone conference, JohnsonFoils stated that it would not identify any litigation counsel engaged in prosecution activities on behalf of JohnsonFoils or AstenJohnson. Id., ¶ 4.

JohnsonFoils also refused Voith's offer to provide its Highly Confidential documents to a designated JohnsonFoils counsel of record, including local Delaware counsel, not involved in prosecution or other competitive business activities on behalf of JohnsonFoils, pending the Court's resolution of the parties' protective order dispute. *Id.*, ¶ 5. JohnsonFoils acknowledged that the Court might impose a prosecution bar if Voith satisfied the Court that its document production included documents meriting such protection, but refused to agree to Voith's proposed compromise temporary prosecution bar contingent on Court approval. *Id.*, ¶ 6.

SUMMARY OF ARGUMENT

- 1. Voith's document production includes documents that contain Voith's CBI, including trade secrets and other confidential business information, that are relevant to support Voith's claims and defenses, and are responsive to JohnsonFoils' document requests.
- 2. The disclosure of Voith's CBI to individuals involved in competitive business activities for or on behalf of JohnsonFoils would be highly prejudicial to Voith, and is not necessary for JohnsonFoils to defend or assert any claim in this litigation. Because patent prosecution is directed to excluding competitors from the market, disclosing Voith's CBI to individuals involved in patent prosecution matters either now, or within the next three (3) years, would increase the risk that JohnsonFoils would improperly use Voith's confidential information to target Voith's technology and exclude Voith from the marketplace. In addition, disclosing Voith's CBI to individuals involved in competitive business activities, such as bidding for paper forming rebuild contracts, would increase the risk that Voith's CBI would be improperly used to improve the competitiveness of JohnsonFoils' bids. Moreover, the risk of harm to Voith from the disclosure of its CBI to individuals involved in competitive business activities in the subject matter of the Patents-in-Suit is substantial and outweighs any inconvenience to JohnsonFoils

from having to limit the disclosure of Voith's CBI to individuals not involved in such competitive activities.

- Because this is a commercial action between private litigants in which a limitation on the 3. disclosure of a party's CBI to individuals involved in competitive business practices adverse to the disclosing party is necessary to prevent serious harm and is consistent with the public interest, the imposition of a protective order pursuant to Fed. R. Civ. P. 26(c)(7) is warranted.
- 4. Because the risk of harm to Voith from the disclosure of Voith's CBI to individuals involved in competitive patent prosecution or other competitive business activities is great compared with any inconvenience to JohnsonFoils resulting from the imposition of a protective order, the disclosure of Voith's CBI should be limited to those of JohnsonFoils' counsel who are not involved in competitive business activities, including competitive patent prosecution either now or within the next three (3) years.
- 5. Moreover, because of the volume of responsive documents containing Voith's CBI and the fact that both parties have proposed "umbrella protective orders" in their respective proposed protective orders, a protective order should be entered which permits each party to designate documents "Highly Confidential" in the first instance, and benefit from restrictions on the disclosure of Highly Confidential documents.

ARGUMENT

I. INTRODUCTION

A. Disclosing Voith's Confidential Information to its Competitor JohnsonFoils Risks Serious Harm to Voith

As a world leader in the paper forming machine industry, Voith's technological and marketplace activities are keenly followed by its competitors. Voith's substantial investment in research makes Voith an easy target for copyists seeking to unfairly benefit from Voith's

innovations. Voith's established position in the marketplace also makes Voith the primary target in the competition for paper forming machine contracts. To maintain the competitive edge conferred by its technological and business know-how, Voith maintains strict confidentiality and control over its confidential business information ("CBI").

JohnsonFoils, a competitor of Voith for the past four years in the paper forming machine rebuild market, has requested documents that contain Voith's CBI. For example, JohnsonFoils has requested information on paper forming machines which embody the invention of the Patents-in-Suit. Although the Patents-in-Suit were originally filed in the early nineties, the extraordinary utility of the claimed invention has led to its continued incorporation in today's paper forming machines. Consequently, documents relating to such machines are likely to disclose recent, and highly confidential, innovations and proprietary know-how. JohnsonFoils has also requested documents establishing the costs, revenues, and profits associated with machines incorporating the claimed invention. Because, as confirmed by JohnsonFoils' accused activities, such machines are the subject of present-day competitive bidding, that request also includes current and highly sensitive Voith CBI.

In addition to the documents requested by JohnsonFoils, other documents which support Voith's claims and defenses also contain Voith's CBI. For example, documents relating to the widespread incorporation of the claimed invention in paper forming machines contain Voith's technical CBI and demonstrate the objective nonobviousness of the Patents-in-Suit. Financial documents relating to the degree of commercial success of paper forming machines incorporating the claimed invention also contain Voith's CBI. In addition, documents relating to Voith's damages, including documents establishing Voith's lost profits from infringing wet-end rebuild projects performed by JohnsonFoils, contain Voith's CBI.

Disclosing Voith's CBI to competitors, such as JohnsonFoils, risks serious harm to Voith. Disclosing Voith's technical CBI to a competitor would decrease the value of Voith's substantial investment in research and product development by closing the technological gap between Voith and its rivals. In addition, knowledge of Voith's technical CBI would provide a competitor with the ability to focus the claims of pending and future patent applications, continuation applications, and reissue applications, on excluding Voith's products from the marketplace. Without Voith's CBI, a competitor would have to rely on guesswork or risk drafting overly broad claims that fatally incorporate the prior art. Disclosing Voith's business CBI to a competitor would harm Voith by, *inter alia*, eliminating the guesswork a competitor would ordinarily do in order to formulate competitive bids for contracts.

B. JohnsonFoils Has Unreasonably Rejected Voith's Proposals to Reduce the Risk of Harm Resulting From the Disclosure of Voith's CBI Without Disclosing Any Overriding Prejudice to JohnsonFoils or Cooperating With Voith to Ameliorate Any Prejudice

Despite Voith's repeated attempts to explain the risk to Voith of disclosing Voith's CBI to individuals involved in competitive activities, including patent prosecution, for or on behalf of JohnsonFoils, JohnsonFoils insists that JohnsonFoils' patent prosecutors have unlimited access to Voith's CBI, while refusing to disclose the extent to which JohnsonFoils' counsel are engaged in competitive business activities, including patent prosecution.

Although JohnsonFoils now appears to raise the possibility that its counsel of record's involvement in patent prosecution for JohnsonFoils is at the heart of its objection to Voith's Proposed Protective Order, prior to JohnsonFoils' November 28, 2007, Opposition to Voith's Motion to Compel, JohnsonFoils based its rejection of Voith's confidentiality concerns on its asserted, and extraordinary, disbelief that any such confidential business information *existed*.

See Letter from Anthony S. Volpe to Michael J. Fink, dated November 21, 2007. Responding to

JohnsonFoils' contention that the filing date of the Patents-in-Suit rendered Voith's CBI public, Voith explained that the invention, due to its success, had been incorporated in present day paper forming machines for which documents would reveal more recent technological developments. See, e.g., Email from Neal Goldberg to Anthony S. Volpe, dated November 21, 2007. Although denying the existence of Voith's CBI in its protective order negotiations with Voith, JohnsonFoils told this Court, in its Opposition to Voith's Motion to Compel, dated November 28, 2007, that Voith's proposed restrictions on the disclosure of its confidential information had the "potential" to exclude JohnsonFoils' trial counsel. This was the first time that JohnsonFoils raised the issue of this potential conflict as its reason for rejecting Voith's proposed prosecution bar. Then, on November 29, 2007, Johnson Foils filed its Rule 7.1 Disclosure statement, disclosing AstenJohnson, Inc. as its corporate parent nearly seven months after JohnsonFoils' May 4, 2007, appearance. D.I. 5 (appearance of Anthony S. Volpe); D.I. 47 (Rule 7.1) Statement); Fed. R. Civ. P. 7.1(b)(1) (requiring the filing of the 7.1 corporate disclosure statement with a party's first appearance). Apart from this vague suggestion that Voith's proposed limits on the competitive activities of those exposed to Voith's CBI could exclude JohnsonFoils' counsel of record, however, JohnsonFoils, to this day, has identified no particular counsel that would be excluded by Voith's proposed prosecution bar. Voith subsequently attempted to ascertain the extent to which JohnsonFoils' litigation counsel may be "potentially excluded" by a prosecution bar, but JohnsonFoils flatly refused to identify any such counsel. See Email from Neal Goldberg to Anthony S. Volpe, dated December 12, 2007; Declaration of Neal Goldberg, ¶ 4.

By refusing to disclose its litigation counsel's involvement in competitive business practices, including patent prosecution, JohnsonFoils has also concealed the extent of any

Order, and has effectively blocked a negotiated resolution of the parties' dispute. Without the information withheld by JohnsonFoils, it is difficult, if not impossible, to *balance* any potential inconvenience to JohnsonFoils against the serious risk to Voith of disclosing Voith's CBI to individuals involved in competitive business practices. Moreover, JohnsonFoils' refusal to disclose the existence of potentially conflicting competitive activities of any of its counsel of record casts doubt on the efficacy of leaving to JohnsonFoils' further seven month delay in filing its Rule 7.1 disclosure statement, disclosing its corporate patent AstenJohnson, Inc., the assignee of at least some JohnsonFoils patents, is evidence of a pattern of JohnsonFoils' delay in disclosing facts relevant to the potential misuse of Voith's CBI.

Nonetheless, even without the information concealed by JohnsonFoils, it is clear that no potential inconvenience to JohnsonFoils of Voith's Proposed Protective Order outweighs the serious prejudice to Voith of disclosing Voith's CBI to individuals involved in competitive business activities for or on behalf of JohnsonFoils. Because Voith's proposed limitations on JohnsonFoils' counsel only limit post-disclosure involvement in patent prosecution,

JohnsonFoils could easily overcome any prejudice to its defense of this action by retaining alternative patent prosecution counsel for prosecution matters relating to the subject matter of the Patents-in-Suit. Moreover, any purported inconvenience to JohnsonFoils is purely speculative, if not nonexistent, if at least some of JohnsonFoils' counsel, including its local counsel of record, are not engaged in the competitive business practices at the heart of this protective order dispute.

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1. Both parties propose an umbrella protective order.

Disclosure of Confidential Information

Despite their differences, both parties' protective order proposals permit each party to unilaterally designate the confidentiality level of its documents, subject to a potential challenge. Thus, the parties agree that there is no need, apart from specific instances where a party's good faith confidentiality designation is challenged, to demonstrate the need for confidentiality on a document by document basis in the first instance. This approach is broadly approved for complex patent cases, and makes the most sense in this case in view of the expected close of document discovery on February 15, 2008. In addition to conserving on judicial resources, the protective order most consonant with both parties' proposals would include this "umbrella" protective order" procedure.

> 2. The parties differ on whether individuals involved in competitive business practices should be excluded from the disclosure of Voith's CBI.

Although agreeing that an umbrella protective order is appropriate, the parties differ on whether Voith's CBI should be disclosed to individuals involved in competitive business practices, including patent prosecution. As explained above, in response to Voith's repeated attempts to resolve the parties' protective order dispute, JohnsonFoils has refused to address Voith's concerns, instead relying on 1) its, incredible, denial that Voith's CBI exists, 2) its claim that it would be inconvenienced if denied the opportunity to discuss Voith's CBI with JohnsonFoils employees familiar with the industry, and 3) its suggestion that a prosecution bar "could potentially exclude" some unspecified litigation counsel. JohnsonFoils' concealment of its counsel's involvement in competitive activities renders any purported inconvenience

speculative. Such speculative inconvenience is insufficient to outweigh the serious risk to Voith of disclosing its CBI to individuals involved in competitive activities.

The current impasse between Voith and JohnsonFoils is best resolved by adopting the protective order provisions proposed by Voith, which protect the parties' highly confidential information from disclosure to individuals involved in competitive business activities. The serious risk that in-house counsel involved in competitive business activities will be influenced by their exposure to Voith's CBI, to Voith's detriment, is reason alone for barring all such individuals from access to Voith's CBI. The risk of disclosing CBI to the in-house employees of a competitor is so great that courts have imposed a presumption against such disclosures absent a demonstration that measures have been taken to insulate the CBI from individuals presently or prospectively involved in competitive activities.

The risk of disclosing Voith's CBI to those of JohnsonFoils' outside counsel engaged in competitive business activities, such as advising JohnsonFoils on their intellectual property portfolio and prosecuting patent applications, patent continuations, and reissue applications, is no less serious. Intellectual property development is an intensely competitive endeavor. Indeed, the patent right is quintessentially a right to exclude competitors. Knowledge of a competitor's CBI would eliminate the guesswork ordinarily involved in the effort to maximize the effect of patent exclusivity on competition. Even if a competitor's patent portfolio is directed to only a small, but difficult to substitute, part of a larger machine, patent enforcement could shut down a competitor's entire enterprise. Voith's proposed bar on competitive patent prosecution at least offsets the risk of this substantial harm.

As more fully explained below, Voith's Proposed Protective Order Rule provides precisely the protections intended by Rule 26(c)(7).

II. THE IMPOSITION OF A PROTECTIVE ORDER PURSUANT TO RULE 26(c)(7) IS NEEDED TO PROTECT VOITH FROM THE SUBSTANTIAL RISK OF SERIOUS HARM RESULTING FROM IMPROPER OR INADVERTENT DISCLOSURE OR USE OF VOITH'S CBI

In order to fully support its claims and defenses, as well as respond to JohnsonFoils' discovery requests, Voith expects to produce documents containing highly confidential business and technical information. For example, documents demonstrating the incorporation of the claimed invention in present-day paper making machines are relevant to the commercial success of the invention, one of the objective considerations of a nonobviousness defense to JohnsonFoils' invalidity allegations. Such documents include highly confidential information relating to Voith's current methods for paper making in general, and the practice of the invention in particular. Voith's CBI also supports Voith's claim for lost profits due to JohnsonFoils' accused infringing activities. Although the production of Voith's CBI is not at issue, Voith's Proposed Protective Order, consistent with Rule 26(c), seeks to limit the *manner and extent* of the disclosure in order to balance the risk of inadvertent or improper use of Voith's CBI against any purported inconvenience to JohnsonFoils.

The application of the required balancing to this case supports Voith's contention that Voith's CBI should not be disclosed to individuals involved in competitive business activities, including competitive patent prosecution on the subject matter of this lawsuit for a period of three (3) years, for or on behalf of JohnsonFoils. First, the harm to Voith from inadvertent or improper use of its CBI is as great as it is difficult to detect or prevent, even on the part of well-meaning and responsible members of the bar. Courts have recognized that exposure to a competitor's confidential information puts individuals involved in competitive business practices in the untenable position of having to deprive their employer or client of advice or having to providing advice that improperly benefits from another party's confidential information.

Any inconvenience to Johnson Foils from precluding individuals involved in competitive business practices from receiving Voith's CBI must be balanced against the harm to Voith from the risk that its confidential information will be being improperly or inadvertently disclosed or used. At most, such a restriction forces JohnsonFoils to choose between having a particular lawyer receive Voith's CBI or having that lawyer engage in competitive business practices, such as patent prosecution, on JohnsonFoils' behalf. To the extent that this choice constitutes a hardship, it is inconsequential when balanced against the potential prejudice to Voith. Indeed, this is the kind of choice that routinely occurs in the ordinary course of legal practice. Despite the heavy presumption that members of the bar strive to behave ethically, the rules of professional responsibility nonetheless require lawyers to avoid even the appearance of impropriety and turn away potentially conflicting opportunities where there is a risk that confidences obtained in the course of representing one client will be improperly or inadvertently disclosed or used in the course of representing another client. In the context of legal conflicts, as here, a party's ability to retain the counsel of its choice on a particular matter is barred to avoid even the risk, however slight, that confidences will be inadvertently or improperly used.

A. Rule 26(c)(7) Expressly Authorizes The Imposition of Protective Orders to Limit the Disclosure of Voith's Confidential Information

As explained above, the harm to Voith of disclosing its CBI to individuals involved in competitive business practices for or on behalf of JohnsonFoils, including competitive patent prosecution in the subject matter of the Patents-in-Suit, far outweighs any inconvenience to JohnsonFoils from the imposition of the requested protective order pursuant to Fed. R. Civ. P. 26(c)(7) ("Rule 26(c)(7)"). Rule 26(c)(7) expressly authorizes this Court to enter a protective order, for good cause shown, "that a trade secret or other confidential research, development, or commercial information not be revealed or be revealed only in a designated way." *See* Fed. R.

Civ. P. 26(c)(7); Leucadia, Inc. v. Applied Extrusion Techs., Inc., 998 F.2d 157, 166 (3d Cir. 1993); R.R. Donnelley & Sons Co. v. Quark, Inc., No. CIVA 06-032 JJF, 2007 WL 61885 (D. Del. 2007); Motorola, Inc. v. Interdigital Tech. Corp., 1994 U.S. Dist. LEXIS 20714 (D. Del. 1994); Safe Flight Instrument Corp. v. Sundstrand Data Control, Inc., 682 F.Supp. 20, 21 (D. Del. 1988). "[T]here is good cause [for entry of a protective order pursuant to Rule 26(c)] when a party shows that disclosure will result in a clearly defined, specific and serious injury." Shingara v. Skiles, 420 F.3d 301, 306 (3d Cir. 2005) (citing Pansy v. Borough of Stroudsburgh, 23 F.3d 772, 786 (3d Cir. 1994)); Leucadia, 998 F.2d at 166 (good cause shown by party demonstrating a specific need for protection).

Voith has easily established the required "good cause" showing in this case by identifying the clearly defined, specific, and serious injury associated with the disclosure of Voith's CBI to individuals involved in competitive business practices, including competitive patent prosecution, on behalf of JohnsonFoils. As explained in the Declaration of Kurt F. Brandauer, Voith's Executive Vice President and General Manager, the disclosure of Voith's technical CBI to individuals involved in competitive research, development, and patent prosecution, would either provide JohnsonFoils with unearned results of a competitor's research, or, worse, enable JohnsonFoils to target the products of a competitor with more certainty than would otherwise be possible. *See* Declaration of Kurt F. Brandauer. Similarly, the disclosure of Voith's business and financial CBI to JohnsonFoils would, *inter alia*, risk that JohnsonFoils' estimate of Voith's bids would improperly benefit from the disclosed information. *Id.* These risks are specific and serious.

B. Protective Orders Are Especially Warranted In Patent Litigation Disputes
Between Private Litigants In Which Limitations on the Disclosure of
Confidential Information is Consistent With the Public Interest

In this patent litigation dispute between private litigants, the public interest is best served by entering a protective order protecting the confidential information of the litigants. Because of potential of overly broad protective orders to unduly limit the public's constitutionally protected access to the courts, finding "good cause" for entry of a protective also involves "balancing the interests of the public and the parties" *Shingara*, 420 F.3d at 306 (citing *Pansy*, 23 F.3d at 789). This balancing is performed by considering the following factors, among others: "(1) whether disclosure will violate any privacy interests; (2) whether the information is being sought for a legitimate purpose or for an improper purpose; (3) whether disclosure of the information will cause a party embarrassment; (4) whether confidentiality is being asserted over information being sought; (5) whether the sharing of information among litigants will promote fairness and efficiency; (6) whether a party benefitting from the order of confidentiality is a public entity or official; and (7) whether the case involves issues important to the public" ("the *Shingara-Pansy* Factors"). *Id* (citing *Glenmede Trust Co. v. Thompson*, 56 F.3d 476 (3d Cir. 1995) (citing *Pansy*, 23 F.3d at 787-91)).

The Shingara-Pansy factors have been found to favor issuing a protective order in commercial disputes between private litigants. See Damiano v. Sony Music Entertainment, Inc., 168 F.R.D. 485, 489-93 (D.N.J. 1996) (applying Shingara-Pansy factors and concluding that a protective order is warranted). In general, patent litigation between private litigants does not present issues of public importance that would override the need to protect the proprietary information of private business litigants. In fact, it is generally important to the public that innovators, such as Voith, are able to assert their intellectual property rights without having to

publicly disclose their trade secrets and other confidential information, and thereby confer an undeserved benefit on its competitors.

Specifically, with respect to the first factor, in view of the measures taken to protect the confidentiality of Voith's confidential business information, the privacy interest factor weighs heavily in favor of imposing a protective order. As to the second factor, the risk that Voith's confidential information will be used, inadvertently or not, for an improper purpose unrelated to this litigation and to Voith's detriment, weighs in favor of issuing a protective order.

JohnsonFoils has admitted that this risk is real, even going so far as to state that "this is a risk that Voith understood when it asserted the patents." *See* Email from Anthony S. Volpe to Neal Goldberg, dated November 26, 2007.

As to the third factor, Voith does not contend that disclosing its CBI will result in "embarrassment." However, to the extent that this factor encompasses adverse competitive consequences to Voith from the unrestricted disclosure of Voith's CBI, this factor also weighs in favor of imposing a protective order. As to the fourth factor, that all of the documents at issue are confidential weighs in favor of imposing a protective order. As to the fifth factor, that there are no additional parties with related causes of action with whom Voith's confidential information might be properly shared for the purpose of judicial economy weighs in favor of imposing a protective order. As to the sixth factor, because the confidential information at issue is not information relating to a "public entity or official," this factor also weighs in favor of imposing of a protective order. Finally, although it is important to the public that intellectual property rights remain enforceable, and the outcome of the this litigation may have some effect on the right to provide important paper machine rebuilding services, Voith's confidential information need not be disclosed to the public in order to satisfy any public interest. Indeed,

requiring patentees to forego any right to maintain confidential information as a consequence of asserting their rights in patent cases is likely to harm the public by discouraging investment in intellectual property. Hence this factor also weighs in favor of imposing a protective order. Thus, in all respects, this patent litigation case between private litigants easily satisfies the Pansy-Shingara factors for imposing a protective order.

C. The Disclosure of Voith's CBI to Individuals Involved in Competitive Business Practices For or On Behalf Of JohnsonFoils Would Result in a Serious Risk of Harm to Voith Which Outweighs Any Inconvenience to Johnson Foils From the Imposition of a Protective Order

In addition to satisfying the Shingara-Pansy factors for issuance of a protective order, as explained further below, Voith's Proposed Protective Order also properly balances the risk of harm to Voith against any inconvenience to JohnsonFoils.

> 1. Johnson Foils' status as a direct competitor of Voith in the wet-end rebuild market poses an unacceptable risk that Voith's CBI would be unacceptably disclosed or used.

For approximately four years, Johnson Foils has directly competed with Voith in the wetend paper forming machine rebuild market. See Declaration of Kurt F. Brandauer, ¶ 6. In addition, JohnsonFoils competes with Voith for intellectual property in the papermaking machine area. See United States Patent Application Publication No. 2007/0267164. Both competitive bidding and competitive intellectual property development are activities in which knowledge of a competitor's confidential information is especially useful. Declaration of Kurt F. Brandauer, ¶ 7-8. Competitive activities, by definition, always include consideration of a competitors' activities and plans. *Id.* However, because such information is kept confidential, such considerations involve a considerable amount of speculation. *Id.* Having possession of a competitor's confidential information eliminates the usual guesswork associated with such considerations, and substantially increases the risk of obtaining an improper competitive advantage. *Id.*

Because the disclosure of Voith's CBI to individuals involved in competitive business activities for which Voith's activities and plans are typically targeted would pose an unacceptably high risk of prejudice to Voith, a protective order is warranted to avoid the risk that Voith's confidential information could be inadvertently disclosed or improperly used. *See Brown Bag Software v. Symantec Corp.*, 960 F.2d 1465, 1470 (9th Cir. 1992); *United States Steel Corp. v. United States*, 730 F.2d 1465, 1469 (Fed. Cir. 1984); *Donnelley*, 2007 WL 61885, at *1; *Safe Flight*, 682 F.Supp. at 22-23; *Neoteric Cosmetics, Inc. v. Beiersdorf, Inc.*, 35 F.Supp.2d 370, 372 (D. Del. 1998) (disclosure of confidential pending patent applications limited by terms of suitable protective order). In determining the proper scope of a protective order, "[e]ven a seemingly insignificant risk of disclosure cannot be ignored due to the threat of significant potential injury." *Intel Corp. v. VIA Tech., Inc.*, 198 F.R.D. 525, 531 (N.D. Cal. 2000) (citing *Brown Bag*, 960 F.2d at 1470).

The fact that JohnsonFoils is a competitor justifies imposing a protective order that severely limits JohnsonFoils' to Voith's confidential information. "Courts have presumed that disclosure to a competitor is more harmful than disclosure to a noncompetitor." *American Standard Inc. v. Pfizer, Inc.*, 828 F.2d 734, 741 (Fed. Cir. 1987) (citing *Coca-Cola Bottling Co. of Shreveport, Inc. v. Coca-Cola Co.*, 107 F.R.D. 288, 293 (D. Del. 1985)). Because of the substantial risk of harm resulting from disclosing confidential information to competitors, courts have recognized that "the irreparable harm that can be suffered by the disclosing party may outweigh the need for disclosure of even highly relevant information to a competitor." *Carpenter Tech. Corp. v. Armco. Inc.*, 132 F.R.D. 24, 26 (E.D. Pa. 1990) (citing *American Standard*, 828 F.2d at 741). That highly relevant confidential information may be *completely withheld* from a competitor supports imposing restrictions on a JohnsonFoils' access to Voith's

CBI sufficient to prevent its disclosure to *any* individuals involved in competitive activities, including competitive patent prosecution.

2. The disclosure of Voith's CBI is reasonably limited to individuals who are not involved in competitive business practices on behalf of JohnsonFoils.

Recognizing that the indisputable increased risk that a party will suffer harm from the disclosure of its confidential information to competitors, courts have imposed protective orders limiting disclosure to individuals who are barred from competitive activities, and requiring that the disclosure only be made under circumstances which suitably protect against inadvertent disclosure. Access to confidential information is properly denied to individuals who are "in a position that creates a high risk of inadvertent disclosure." *Donnelley*, 2007 WL 61885 at *1 (citing *Intel Corp. v. VIA Tech., Inc.*, 198 F.R.D. 525, 528 (N.D. Ca. 2000)). Denial of access to confidential information should be made "on the basis of each individual counsel's activity and relationship with the party represented, without regard to whether a particular counsel is in-house or retained." *U. S. Steel*, 730 F.2d at 1469; *Carpenter*, 132 F.R.D. at 27. "Specifically, the court should consider 'whether the attorneys are involved in competitive decision making of the company and should examine the risks and safeguards surrounding the inadvertent disclosure of the protected information." *Donnelley*, 2007 WL 61885 at *1 (quoting *Affymetrix, Inc. v. Illumina, Inc.*, 2005 U.S. Dist. LEXIS 15482, at *6-7 (D. Del., July 28, 2005)).

Although the exclusion of a party's counsel is based on the tangible risk that confidential information will be inadvertently or improperly disclosed or used, it is likely that at least JohnsonFoils' outside prosecution counsel and in-house counsel are involved in disqualifying competitive decisions. As a direct competitor of Voith, JohnsonFoils' marketing, product research, product development, and intellectual property development decisions are likely made in light of available information regarding Voith's activities. *See* Declaration of Kurt F.

Brandauer, ¶¶ 7-8. A party's counsel may be properly denied access to confidential information where that counsel's "activities, association, and relationship with a client . . . are such as to involve [that] counsel's advice and participation in any or all of the client's decisions (pricing, product design, etc.) made in light of similar or corresponding information about a competitor." U.S. Steel, 730 F.2d at 1468, n. 3.

The risk of harm to Voith from disclosing its CBI to JohnsonFoils' in-house counsel is particularly serious. Courts have recognized that, as a general matter, there is a greater risk in disclosing confidential information to a party's in-house counsel because "in-house counsel stand in a unique relationship to the corporation in which they are employed . . . Their continued employment often intimately involves them in the management and operation of the corporation of which they are a part." Intel, 198 F.R.D. at 531 (citing F.T.C. v. Exxon Corp., 636 F.2d 1336, 1350 (D.C. Cir. 1980)). Knowledge of a competitor's trade secrets "places in-house counsel in the 'untenable position' of having to refuse his employer legal advice on a host of . . . competitive . . . decisions lest he improperly reveal [the competitor's] trade secrets." Brown Bag, 960 F.2d at 1471.

In light of the difficulty of identifying and assessing the potentially harmful effects of disclosing Voith's CBI to JohnsonFoils' in-house representatives or counsel, coupled with JohnsonFoils' history of concealing the potential conflicts arising from the patent prosecution work of its counsel of record, a protective order which, in the first instance, bars disclosure to such individuals is warranted.²

3. A bar on patent prosecution activities for or on behalf of Voith's competitors is a reasonable constraint on individuals provided access to Voith's CBI.

JohnsonFoils' ongoing efforts to secure patents in the paper making machine field create

² Such a presumption is consistent with U.S. Steel in light of the fact that JohnsonFoils could, by fully disclosing the competitive activities of individuals proposed to have access to Voith's CBI, overcome the presumption.

a particularly serious risk that Voith's CBI would be inadvertently or improperly disclosed or used if disclosed to any individuals involved in patent prosecution on the subject matter of the Patents-in-Suit. *See* Declaration of Kurt F. Brandauer, ¶ 7. Courts have recognized that patent prosecution is an intensely competitive activity which creates a serious risk that the confidential information of a competitor will be improperly disclosed or used. *See Affymetrix. Inc. v. Illumina, Inc.*, No. Civ. A. 04-901-JJF, 2005 WL 1801683, at *1 (D. Del. July 28, 2005) (patent prosecution described as competitive decision making); *Interactive Coupon Mktg. Group, Inc. v. H.O.T.! Coupons, LLC*, No. 98 C 7408, 1999 WL 618969 (N.D. Ill. Aug. 9, 1999) (imposing prosecution bar on counsel exposed to confidential information); *Mikohn Gaming Corp. v. Acres Gaming Inc.*, 1998 WL 1059557, 50 U.S.P.Q. 2d 1783, 1785-86 (D. Nev. 1998) (barring counsel engaged in prosecution from viewing competitor's confidential information, explaining that patent prosecution directed at a competitor is "intensely competitive"); *Motorola*, 1994 U.S. Dist. LEXIS 20714 at *11-12 (explaining competitive nature of patent prosecution and imposing a prosecution bar).

Moreover, JohnsonFoils' refusal to identify those of its counsel of record engaged in competitive patent prosecution on the subject matter of the Patents-in-Suit while, at the same time, demanding the immediate disclosure of Voith's CBI to those very individuals, casts serious doubt on JohnsonFoils' intent to protect Voith's CBI from inadvertent or improper misuse. As explained above, just as an example, JohnsonFoils' lead counsel of record, Randolph J. Huis, as recently as December 13, 2007, has engaged in the prosecution of patents on behalf of JohnsonFoils in the area of paper making machines. *See* Supplemental Information Disclosure Statement; Pacer, Record Attorneys.

Having concealed the extent of its counsel of record's involvement in competitive patent prosecution activities, JohnsonFoils should not be permitted to rely on those activities to oppose protecting Voith's CBI with a prosecution bar. Although courts consider the hardship to a party resulting from the restrictions imposed by a protective order, such hardship is not *undue* where a party could have foreseen the restriction based on its counsel's involvement in competitive activities. *Motorola*, 1994 U.S. Dist. LEXIS 20714 at *15. To the extent that JohnsonFoils would be inconvenienced by limiting Mr. Huis' access to Voith's CBI, JohnsonFoils could have mitigated any harm by disclosing Mr. Huis' activities and addressing the potential conflict earlier. Even at this late date, JohnsonFoils can, under the terms of Voith's Proposed Protective Order, provide full disclosure of Voith's CBI to Mr. Huis by accepting a prosecution bar. Any inconvenience to JohnsonFoils is thus limited to the inconvenience of utilizing alternative patent prosecution counsel.

Voith's proposed three (3) year prosecution bar reasonably protects Voith's CBI by providing a buffer period in which Voith can reduce the impact of any inadvertent or improper use. Voith could usefully use this three year period to identify and seek patent protection for its own CBI, thus ensuring that Voith will at least have priority for its intellectual property if it is inadvertently disclosed or used in a JohnsonFoils application. The prejudice of such a bar to JohnsonFoils is either minimal or nonexistent. JohnsonFoils is not prejudiced in its prosecution of this case because its counsel of record can, by agreeing to a prosecution bar, have full disclosure to Voith's CBI. To the extent that JohnsonFoils is inconvenienced in choosing to forego representation by a particular lawyer in patent prosecution matters, the inconvenience is no more than is routinely experienced by clients having to forego the services of a particular lawyer because of a conflict. In any event, such inconvenience is more than justified when

III. THE VOLUME OF CONFIDENTIAL DOCUMENTS IN THIS PATENT LITIGATION WARRANTS THE IMPOSITION OF AN UMBRELLA PROTECTIVE ORDER AS PROPOSED BY BOTH PARTIES

Although differing on the number and meaning of their respective confidentiality designations, the parties agree that this case warrants the use of an "umbrella protective order" in which documents are designated without prior involvement of the Court. The proposed protective orders of both Voith and JohnsonFoils provide that the producing party designates the confidentiality level of its documents and information in the first instance. *See* Voith's Proposed Protective Order, ¶ 15; JohnsonFoils' Draft Protective Order, ¶ 3. Such an "umbrella protective order," which permits a producing party to designate documents and information confidential in the first instance, promotes the efficient conduct of discovery and is consistent with the requirements of Rule 26(c). *See Cipollone v. Liggett Group, Inc.*, 785 F.2d 1108, 1122 (3d Cir. 1986) (requiring a party to demonstrate the need for protection of each individual document in the first instance is unduly burdensome). Consistent with this policy of using umbrella protective orders, this Court's Local Rule 26.2 permits a party to limit the disclosure of its documents to trial counsel by designating the material "confidential."

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³ That Rule 26.2 contains no procedure for challenging confidentiality designations demonstrates a policy of providing broad protection in order to encourage the production of documents.

IV. CONCLUSION

For the foregoing reasons, Voith respectfully requests that this Court enter Voith's Proposed Protective Order, providing for two levels of confidentiality, "Highly Confidential" and "Confidential," wherein the Highly Confidential designation is reserved for documents for which a party has a good faith belief that they are particularly sensitive, and entitled to heightened restrictions, including the exclusion of any counsel otherwise entitled to view confidential documents who are involved in competitive business practices, including patent prosecution relating to the subject matter of the Patents-in-Suit in matters pending at the time of disclosure or for a period of three (3) years following the conclusion of this action. A Proposed Order setting out the requested relief has been filed concurrently with this Motion.

Dated: December 18, 2007

Adam W Foff (#3990)
Chad S.C. Stover (#4919)
YOUNG CONWAY STARGATT & TAYLOR, LLP
The Brandywine Building
1000 West Street, 17th Floor
Wilmington, Delaware 19899

(302) 571-6642 apoff@ycst.com

- and -

Respectfully submitted.

Neil F. Greenblum Michael J. Fink Neal Goldberg GREENBLUM & BERNSTEIN, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 (703) 716-1191

Attorneys for Plaintiff Voith Paper GmbH & Co. KG

CERTIFICATE OF SERVICE

I, Adam W. Poff, hereby certify that on December 18, 2007, I caused to be electronically filed a true and correct copy of the foregoing document with the Clerk of the Court using CM/ECF, which will send notification that such filing is available for viewing and downloading to the following counsel of record:

George H. Seitz, III, Esquire Patricia P. McGonigle, Esquire SEITZ, VAN OGTROP & GREEN, P.A. 222 Delaware Avenue Suite 1500 P.O. Box 68 Wilmington, DE 19899

I further certify that on December 18, 2007, I caused a copy of the foregoing document to be served by hand delivery on the above-listed counsel of record and on the following non-registered participants in the manner indicated:

BY E-MAIL

Anthony S. Volpe, Esquire Ryan W. O'Donnell, Esquire Volpe and Koenig United Plaza, Suite 1600 30 South 17th Street, Philadelphia, PA 19103

YOUNG CONAWAY STARGATT & TAYLOR, LLP

/s/ Adam w. Poff

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Attorneys for Voith Paper GmbH & Co. KG

DB02:5978994.1 066310.1001

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG, a Company organized and existing under the laws of Germany,)))
Plaintiff,)) C.A. No. 07-0226-JJF
v.) C.A. NO. 07-0220-33F
JOHNSONFOILS, INC., a Delaware Corporation,)
Defendant.	

DECLARATION

- I. I, Kurt F. Brandauer, am currently employed by Voith Paper GmbH & Co. KG ("Voith"), and have been so employed since 1975. My present job title is Executive Vice President and General Manager. I understand that as part of the above captioned litigation (the "JohnsonFoils Litigation"), Voith has asserted that JohnsonFoils, Inc. ("JohnsonFoils") infringes Voith's United States Patent Nos. 5,972,168 and 5,718,805 (the "Patents-in-Suit"). I further understand that, as part of its response to JohnsonFoils requests for documents, Voith has collected documents for production that contain Voith's confidential business information ("Voith's CBI").
- 2. In the course of my employment with Voith, I have become aware of measures taken by Voith to protect its CBI. For example, information that Voith considers confidential is only disclosed to individuals who are under an obligation to maintain its confidentiality. In addition, all employees of Voith are required, as a condition of their employment, to agree not to disclose any Voith CBI to any unauthorized individuals. In addition, to the limited extent that

Voith discloses its CBI to third parties, such third parties are required to maintain the confidentiality of Voith's CBI. Voith has invested in technical and physical measures to protect the confidentiality of its CBI, including encryption and secure servers, as well as conventional physical security, including security personnel responsible for ensuring compliance with Voith's CBI security measures.

- 3. Voith's CBI includes both technical information and general business information. For example, Voith's CBI includes technical information relating to the research, development, manufacturing, and testing of Voith's paper formers, their components, and their accessories. Among other things, Voith's CBI includes trade secrets and know-how which have neither been publicly disclosed nor disclosed as part of any pending patent application. Voith's CBI also includes information relating to Voith's costs, investments, revenues, profits, marketing, exportation, importation, distribution, sale, and licensing of Voith's paper formers, their components, and their accessories.
- 4. JohnsonFoils, and its parent company AstenJohnson, Inc. ("AstenJohnson"), are direct competitors of Voith in the paper forming machine rebuild market. Specifically, from publicly available information, I am aware that JohnsonFoils has made competing bids on "wet end" paper former rebuilds. I understand that such "wet end" rebuilds are directly related to the subject matter of the JohnsonFoils Litigation, and that JohnsonFoils' requests for documents include at least Voith CBI directly related to the competitive technical and business aspects of the "wet end" of paper forming machines.
- 5. Based on my experience in the paper forming industry, I conclude that the disclosure of Voith's CBI to its competitors, or the disclosure of Voith's CBI to individuals engaged in competitive activities on behalf of Voith's competitors, including Voith's competitor

JohnsonFoils, would likely be highly prejudicial to Voith. The disclosure of Voith's technical CBI to a competitor would harm Voith because accurate information about Voith's technical and business activities at least provide an informed competitor with the ability to 1) focus its pending patent applications on excluding Voith's specific technology from the marketplace, 2) optimally adjust its competitive bids and marketing based on information about Voith's bids, marketing, costs, and revenues, and 3) unfairly benefit from the results of Voith's research by directing its research efforts to either building on Voith's research results or avoiding the expense of duplicating Voith's research results.

- 6. Based on my understanding and knowledge of the paper forming machine industry, upon information and belief, JohnsonFoils has entered into direct competition with Voith only within the recently, within the last 4 years. Therefore, Voith's investment in creating the CBI requested by JohnsonFoils likely vastly exceeds JohnsonFoils' investment in creating its CBI. Thus, I conclude that Voith's CBI, if disclosed to individuals involved in competitive activities for or on behalf of JohnsonFoils, would confer a substantial and undeserved benefit on JohnsonFoils, to Voith's detriment.
- 7. Because JohnsonFoils is a direct competitor of Voith, based on my experience it would be difficult, if not impossible, for someone engaged in preparing the claims of a competitive patent application, patent continuation, or patent reissue, to avoid being influenced by their exposure to Voith's CBI. I understand that as part of their routine practice, patent prosecutors specifically target their competitor's present and potential future products and services. Exposure to Voith's CBI would prejudice Voith by eliminating the guesswork associated with that practice, even on the part of a prosecutor having the best intentions to respect limitations on the improper use of Voith's CBI. Although Voith would prefer not to

.....

experience, I believe that imposing a limit on competitive prosecution activities of three (3) years would reasonably protect Voith in two ways. First, the three (3) year bar would provide Voith with a fair opportunity to seek prior protection for any Voith CBI disclosed in the JohnsonFoils Litigation. Second, the three (3) year bar would limit the impact of the disclosure by rendering the CBI less current.

- In addition, based on my experience, it would be difficult, if not impossible, for 8. counsel involved in other forms of competitive decision making, such as business planning, marketing, and bidding decisions, to avoid being influenced by exposure to Voith's CBI, to Voith's detriment. I understand that as part of the routine consideration of business plans, marketing, sales, and competitive bidding, individuals involved in such business decisions consider the potential activities of competitors. I also understand that a company's decision to award a contract to Voith or one of Voith's competitors depends on comparing competing bids and services. Disclosing Voith's CBI to such individuals would likely eliminate the guesswork associated with predicting the nature and scope of expected competition from Voith, and unfairly benefit JohnsonFoils, to Voith's detriment.
- I declare under penalty of perjury under the laws of the United States of America 9. that the foregoing is true and correct.

Executed on December 6, 2007

Kurt F. Brandauer

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG,

a Company organized and existing under the laws of Germany,

Plaintiff,

Civil Action No. 07-0226-JJF

٧.

JOHNSONFOILS, INC., a Delaware Corporation,

Defendants.

DEFENDANT, JOHNSONFOILS, INC.'S FIRST SET OF REQUESTS FOR PRODUCTION OF DOCUMENTS AND THINGS TO PLAINTIFF

Defendant, Johnsonfoils, Inc., by and through its undersigned attorneys, hereby serves Plaintiff, Voith Paper GMBH & Co. KG, with the following Interrogatories Pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure.

DEFINITIONS

As used herein, the following definitions apply:

- 1. "Plaintiff" means "Voith Paper GMBH & Co. KG," and includes any and all agents or affiliates or predecessors in interest, business entities, officers, directors, employees or others who have in the past or now act for or on behalf of Plaintiff.
- 2. "Defendant" means "Johnsonfoils, Inc." and includes any and all agents or affiliates or predecessors in interest, business entities, officers, directors, employees or others that Plaintiff believes is or was in privity with Defendant.

- 3. As used herein, "person" or "persons" means any natural person and all legal entities.
- 4. The term "document" is used in the broadest sense of Rule 34 of the Federal Rules of Civil Procedure and it includes things or physical objects regardless of how they were generated or maintained.
- 5. As used herein, the terms "and" and "or" shall be construed disjunctively or conjunctively as necessary in order to bring within the scope of the request all responses which might otherwise be construed to be outside of its scope.
- 6. As used in herein, the term "Complaint" means the Complaint filed by Plaintiff in Civil Action No. 07-0226-JJF.
- 7. As used herein, the "805 Patent" refers to U.S. Patent No. 5,718,805 and any related application or patent anywhere in the world.
- 8. As used herein, the "168 Patent" refers to U.S. Patent No. 5,972,168 and any related application or patent anywhere in the world.
- 9. As used herein, "Patents-in-Suit" both the '805 Patent and '168 Patent and any related application or patent anywhere in the world.
- 10. As used herein, "Applicant" includes any person named as an inventor of the '805 or '168 Patent and any related application or patent anywhere in the world.

DOCUMENT REQUESTS

REQUEST NO. 1:

All documents describing Plaintiff's organizational structure as it relates to the research, development, manufacturing, testing, marketing, exportation, importation, distribution, sale, and licensing of subject matter Plaintiff contends is covered by any claim of the Patents-in-Suit.

REQUEST NO. 2:

All documents concerning Plaintiff's procedures and policies for generating, maintaining, and disposing of records (regardless of how they were generated or maintained), including, but not limited documents related to the subject matter of the Patents-in-Suit.

REQUEST NO. 3:

All documents establishing Plaintiff's alleged investment in the subject matter of the Patents-in-Suit.

REQUEST NO. 4:

All documents establishing Plaintiff's alleged sales associated with the subject matter of the Patents-in-Suit.

REQUEST NO. 5:

All documents establishing Plaintiff's alleged costs associated with the subject matter of the Patents-in-Suit.

REQUEST NO. 6:

All documents establishing Plaintiff's alleged profits associated with the subject matter of the Patents-in-Suit.

REQUEST NO. 7:

All documents establishing Plaintiffs alleged revenue associated with licenses or sublicenses of the subject matter of the Patents-in-Suit.

REQUEST NO. 8:

All Applicant generated documents associated with or related to the subject matter of the Patents-in-Suit.

REQUEST NO. 9:

All Applicant maintained files associated with or related to the subject matter of the Patents-in-Suit.

REQUEST NO. 10:

All prior art known to Applicant to be associated with or related to the subject matter of the Patents-in-Suit.

REQUEST NO. 11:

All design, installation and manufacturing documentation in Applicant files associated with or related to the subject matter of the Patents-in-Suit.

REQUEST NO. 12:

All documents associated with or related to Plaintiff's evaluation of any potential infringement by Defendant of the subject matter of the Patents-in-Suit.

REQUEST NO. 13:

All documents associated with or related to Plaintiff's evaluation of any potential infringement by any third party of the subject matter of the Patents-in-Suit.

REQUEST NO. 14:

All documents that Plaintiff contends support or tend to support the Complaint allegations.

Respectfully submitted,

Date: <u>\$/13/07</u>

Anthony S. Jolpe, Esquire, PA # 24,733

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Attorneys for Defendant, Johnsonfoils, Inc.

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG. A Company organized and existing under the laws of Germany,

Plaintiff.

C.A. No. 07-226-JJF

JOHNSONFOILS, INC., A Delaware Corporation,

Defendant.

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing Defendant, Johnsonfoils, Inc.'s First Set of Requests For Production of Documents and Things to Plaintiff was served by first class mail on the following:

Adam W. Poff, Esquire Young, Conaway, Stargatt & Taylor The Brandywine Building 1000 West Street, 17th Floor P.O. Box 391 Wilmington, DE 19899-0391

Michael J. Fink, Esquire Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191

Respectfully submitted,

Date: 8/13/07

Anthony S. Volpe, Esquire, PA # 24,733 Randolph J. Huis, Esquire, PA # 64,457 Ryan W. O'Donnell, Esquire, PA # 89,775 Volpe and Koenig, P.C.

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Attorneys for Defendant, Johnsonfoils, Inc.



(19) United States

(12) Patent Application Publication (10) Pub. No.: US 2007/0267164 A1 Shands et al. (43) Pub. Date:

Nov. 22, 2007

(54) HEADBOX AND STOCK DELIVERY SYSTEM FOR A PAPERMAKING MACHINE

(75) Inventors: Jay A. Shands, Belchertown, MA (US); James A. Ronning, Granby, CT (US); George C. Mendrala, Pittsfield, MA (US); Vaughn J. Wildfong, East Longmeadow, MA (US); Douglas R. McPherson, East Granby, CT (US)

> Correspondence Address: VOLPE AND KOENIG, P.C. DEPT AJ UNITED PLAZA, SUITE 1600 30 SOUTH 17TH STREET PHILADELPHIA, PA 19103 (US)

(73) Assignee: ASTENJOHNSON, INC., Charleston, SC (US)

11/670,188 (21) Appl. No.:

Feb. 1, 2007 (22) Filed:

Related U.S. Application Data

(60) Provisional application No. 60/764,053, filed on Feb. 1, 2006.

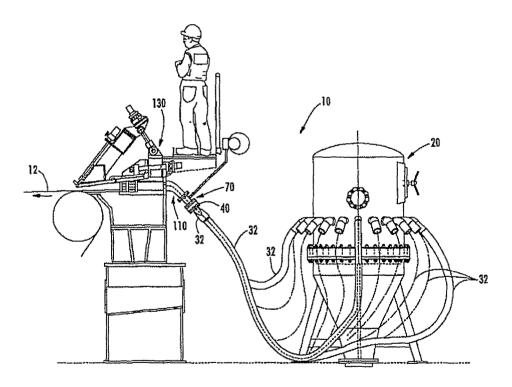
Publication Classification

(51) Int. Cl. D21F 1/06 (2006.01)

(52) U.S. Cl.

ABSTRACT (57)

A headbox including a stock dilution profiling arrangement and associated stock delivery systems are provided, which together deliver to the forming section of a papermaking machine a uniform stock flow with more consistent basis weight and fiber orientation profiles than has previously been possible. These improvements in basis weight uniformity and fiber orientation profile provide benefits in paper sheet formation and related paper properties.



PATENT

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In the PATENT APPLICATION of:

Shands et al.

Application No.: 11/670,188

Confirmation No.: 6652

Filed:

February 1, 2007

For: HEADBOX AND STOCK DELIVERY SYSTEM FOR A PAPERMAKING MACHINE

Group:

1731

Examiner:

Not Yet Known

Our File: AJE-2.215.1US

Date:

December 13, 2007

SUPPLEMENTAL INFORMATION DISCLOSURE STATEMENT

Mail Stop Amendment Commissioner for Patents P.O. Box 1450 Alexandria, VA 22313-1450

Sir:

Further to Applicants' Duty of Disclosure pursuant to 37 C.F.R. §1.56, Applicants wish to bring to the Examiner's attention the material cited on the enclosed PTO-1449 form.

Pursuant to 37 C.F.R. §1.98(a)(2)(ii), copies of the cited U.S. publications and/or patent documents have not been included.

The references cited in this Information Disclosure Statement were listed in an International Search Report, copy enclosed, in the corresponding International Application.

Applicant: Shands et al. Application No.: 11/670,188

It is respectfully requested that the Examiner consider these documents and return an initialed copy of the PTO-1449 form indicating his consideration of the cited materials.

Respectfully submitted,

Shands et al.

By_/Randolph J. Huis/___ Randolph J. Huis Registration No. 34,626 (215) 568-6400

Volpe and Koenig, P.C. United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103 RJH/dmm

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1:07-cv-00226-JJF Voith Paper GMBH & Co. KG Joseph J. Farnan, Jr., presiding Date filed: 04/27/2007 Date of last filing: 12/06/2007

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JohnsonFoils Inc. (Defendant)

PACER Service Center Transaction Receipt				
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- * ADMITTED TO A BAR OTHER THAN VA
- EUROPEAN PATENT ATTORNEY

 A KOREAN PATENT ATTORNEY

 REGISTERED PATENT AGENT

September 21, 2007

VIA EMAIL (PDF)

Anthony S. Volpe Volpe and Koenig, P.C. United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103

Re: Voith v. JohnsonFoils.; Our Ref: J214720

Dear Tony:

In response to your letter of September 20, 2007, in which you provided your availability for a call to discuss pending discovery issues on Monday, October 1, 2007, let's schedule the call for 11:30 a.m. I will initiate the call.

Also, as it appears from your letter that JohnsonFoils's documents are ready for production, please provide them to us as soon as possible. We prefer that documents be provided in their native format, *i.e.*, in accordance with Fed. R. Civ. P. 34(b).

Responding to your request that we circulate a protective order, we are in the process of finalizing a draft and expect to provide it to you by early next week. We anticipate that the agreed protective order will have two levels of confidentiality: Highly Confidential and Confidential. The disclosure of Highly Confidential information will be limited to a party's litigation counsel and qualified experts. In accordance with the Court's rules, until a protective order is entered, all confidential documents will be treated as Attorneys' Eyes Only. Accordingly, the absence of a protective order does not suspend the obligation to produce documents.

Additionally, please promptly provide a copy of the insurance policy (and any related documents) which you identified in JohnsonFoils's initial disclosures. We will maintain the documents as Attorneys' Eyes Only until entry of a stipulated protective order.

{J214720 00265023.DOC}

Anthony S. Volpe

September 21, 2007

Page -2-

We are still in the process of gathering Voith's responsive documents and reviewing the documents for privilege. We are working diligently to complete the task, but as I informed you before, our task is complicated by the need to gather documents, many of which are in German, from overseas. I will let you know as soon as we have documents ready for production. As you have indicated that your responsive documents are ready for production, please provide them to us by next week.

Very truly yours,

GREENBLUM & BERNSTEIN, P.L.C.

Michael J. Fink

MJF/mis

cc:

Adam Poff, Esq.

George H. Seitz, III, Esq.



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BRINGING LAW TO YOUR IDEAS®

Anthony S. Volpe avolpe@volpe-koenig.com

October 24, 2007

Neil Goldberg, Esquire Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191

VIA E-MAIL ONLY

Re: Voith Paper GMBH & Co. KG v. JohnsonFoils, Inc. U.S.D.C. for the District of Delaware Civil Action No. 07-226-JJF

Dear Neil:

We write as follow up to our October 24, 2007 "discussion" and in response to your October 24, 2007 e-mail. As an initial matter, we did not have any "discussion" as Michael Fink spoke over me and finished my sentences each time I attempted to respond to your statements. We "abruptly" terminated the phone conference after requesting that Michael stop interrupting us.

Moreover, we are shocked by your accusations that we delaying document production by "hiding" behind your failure to provide a protective order. Since August 24, 2007, we have inquired on no less than four (4) separate occasions whether you intend to circulate the promised protective order in order to facilitate document production. On each occasion, the reply was that it will be coming soon (and in particular Michael Fink's letter September 21, 2007 letter stated that the protective order would be circulated during the early portion of the week of September 24, 2007). We also remind you that we have been available to discuss this and all other discovery issues with you for the past two months, including the October 1, 2007 telephone conference that you scheduled with us and did not bother to show up for (in fact, we did not receive any courtesy communication from you regarding your failure to keep this appointment that you scheduled).

We are also surprised that you have delayed circulating a draft of the protective order for over (2) months, and now accuse us of delay. As we previously advised you, it would be a waste of the parties' time and expense to initially produce documents as attorneys' eyes only pursuant to Local Rule 26.2, and then duplicate this effort by performing a second review of these documents for the appropriate level of confidentiality pursuant to a protective order. Such duplication of efforts

Patents

Trademarks

Copyrights

Trade Secrets

Litigation

Licensing



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should be easily avoided by agreeing to the terms of the protective order beforehand.

Your characterization of our position that we "are entitled to withhold documents until an agreed protective order is entered" is an intentional misstatement. We understand Local Rule 26.2; however, you have misled us for over two (2) months into believing that a protective order would be forthcoming, and as discussed above, entry of protective order would avoid duplication of effort in appropriately designating documents. We find this to be reasonable based on the scope and quantity of documents you have requested, and do not understand the continued basis for your delay to circulate the protective order.

During today's conference, Michael Fink further advised us for the first time that he already decided that there will be two (2) levels of confidentiality in this case, "confidential" and "highly confidential," and that we should have already began marking our documents accordingly. The terms of a protective order must be mutually agreed upon by both parties or decided by the Judge. Michael's dictation of the levels of confidentiality in this case are not controlling. Furthermore, without having the benefit of reviewing the protective order, we do not have any inclination as to how the "confidential" and "highly confidential" levels should be applied. Again, we remind you that this could easily be resolved by actually circulating the protective order so we can reach an agreement.

During our conference you stated that you are currently preparing documents to be produced tomorrow, October 25, 2007, in accordance with Michael's "confidential" and "highly confidential" designation. Please understand that we do not agree to these designations and are not bound to them without entry of a protective order. We will not be sympathetic to any duplication of effort on your behalf to actually mark your documents appropriately when a protective order is entered.

Because we were not able to hold a discussion on the format for document production, we propose that all documents be produced as single page tiff images. We use a Concordance load file, and we can produce JohnsonFoils' documents with whatever type of load file you require. Please confirm with your agreement to this proposal.



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We remain interested in resolving these issues and believe that they can be resolved without the court's intervention. However, we will require that Michael exercise professional courtesy in allowing us to respond to your assertions without speaking over us on any future conferences.

We again request that you circulate a protective order as you previously promised so we can move past these issues and proceed with discovery in a reasonable manner.

Very truly yours,

Volpe and Koenig, P.C.

Andiens 5.

ASV/RWO

cc: Michael J. Fink, Esquire (via e-mail only) Adam Wyatt Poff, Esquire (via e-mail only) George H. Seitz, III, Esquire (via e-mail only) Patricia McGonigle, Esquire (via e-mail only)

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IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG,)
Plaintiff,)
v. JOHNSONFOILS, INC.,)C.A. No. 07-226-JJF)
Defendant.)

STIPULATED PROTECTIVE ORDER

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Attorneys for Defendant, Johnsonfoils, Inc.

Dated: November 1, 2007

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It is hereby stipulated by and between counsel for the parties in the above referenced action ("the Parties") that the following terms and conditions of this Stipulated Protective Order ("Protective Order") shall govern the conduct of discovery by the parties in this litigation.

- 1. Scope of Order. This Protective Order shall apply to all discovery of the Parties and shall apply to all information, documents and/or things owned, possessed, controlled and/or produced by any party subject to discovery in this action. This Protective Order shall further govern the production of documents, information and/or things supplied in this case in any form by a party and designated by that party as containing or embodying confidential information.
- 2. Limited Use of Discovery Materials. The term "Discovery Material" includes all documents, information, and/or things that any party obtains from another party in the course of discovery. For example, Discovery Material includes any documents or information produced, created, or generated in response to a discovery request, such as answers and responses to interrogatories, document requests, and requests for admission. Discovery Material also includes the content of depositions, including without limitation, any deposition transcripts. The only "Legitimate Purposes" of discovery materials obtained in this action are to a) support or rebut a claim or defense of a party in this action; or b) to discover materials that support or rebut a claim or defense of any party in this action. Discovery Material is provided solely to the extent needed for Legitimate Purposes of this action. Discovery Materials shall only be used for such Legitimate Purposes within this litigation. Any other use of Discovery Material is strictly prohibited.
- 3. Confidential Material, "Confidential Information" is any non-public information that is only disclosed under terms, express or implied, that would require the receiving party to maintain its confidentiality. "Confidential Material" is any tangible embodiment of information

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that contains Confidential Information. For example, Confidential Material includes any document, information, thing, or portion thereof, whether an original or a copy, including any exhibits and/or attachments, that contains Confidential Information. Confidential Material also includes any document or information produced in the course of litigation, such as letters, electronic or otherwise, responses to interrogatories, document requests, requests for admission, and deposition testimony, that contains Confidential Information. In addition, Confidential Material includes physical objects and recordings that contain Confidential Information. Anything designated, in good faith, by a party as Confidential Material is to be treated as Confidential Material under the terms of this Protective Order unless or until the designating party retracts the designation or is ordered to do so by the Court.

4. Highly Confidential Material. "Highly Confidential Information" is non-public information that includes or reflects particularly sensitive business or technical information of a party. "Highly Confidential Material" is any tangible embodiment of information that contains Highly Confidential Information. For example, Highly Confidential Material includes any document or portion thereof, whether an original or a copy, including any exhibits or attachments, that contains Highly Confidential Information. Highly Confidential Material also includes any document produced in the course of litigation, such as answers and responses to interrogatories, document requests, requests for admission, and/or deposition questions and answers, that contains Highly Confidential Material. In addition, Highly Confidential Material includes physical objects, recordings or things that contain Highly Confidential Information. Anything designated, in good faith, by a party as Highly Confidential Material is to be treated as Highly Confidential Material under the terms of this Protective Order unless or until the designating party retracts the designation or is ordered to do so by the Court.

- 5. Designation of Confidential and Highly Confidential Materials.
- (a) Designating Discovery Materials. Discovery Materials which a party, in good faith, believes to contain Confidential Information shall be designated Confidential Material by affixing or incorporating the label "CONFIDENTIAL" thereon. Discovery Materials which a party, in good faith, believes to contain Highly Confidential Information, shall be designated Highly Confidential Material by affixing or incorporating the label "HIGHLY CONFIDENTIAL" thereon. When labeling a document, the label shall be affixed on each page. Labeling a thing with a confidentiality designation, such as a CD or DVD, shall be deemed to apply the label to all documents and things it contains, unless the designating party expressly provides otherwise in writing. In all cases, the designating party shall make reasonable efforts to ensure that any such label is conspicuous. Where labeling is not reasonably feasible a party may, in lieu of labeling, provide notice in writing that specifically identified Discovery Materials constitute Confidential Material or Highly Confidential Material.
- (b) Misdesignation of Discovery Materials A party may cure an inadvertent failure to stamp or otherwise designate a document, information, or thing ("Misdesignated Material") at the time of its disclosure as Confidential or Highly Confidential by notifying the recipient within ten (10) business days after discovering the error. Upon receiving such notice, and allowing for reasonable opportunity to inform anyone receiving the Misdesignated Material or information derived therefrom prior to such notice, the Misdesignated Material will be treated as if it bears the corrected designation pursuant to the terms of this Protective Order. Subject to the receiving party's obligation to take reasonable steps to prevent further disclosure and/or use of Misdesignated Material, a party's disclosure of Misdesignated Material prior to receiving notice,

including any unavoidable subsequent disclosures caused by the misdesignation, shall not constitute a violation of this Protective Order.

At the producing party's option, Misdesignated Material shall be returned to the producing party—provided that reasonable expenses relating to the return are reimbursed—or be destroyed. Replacement Discovery Materials bearing the appropriate confidentiality designation shall be promptly provided.

- (c) Inspection Permitted Prior to Designation. To expedite discovery, the parties agree that documents and information may be made available for inspection without designation and designated subsequently at the time of production. Until production, all such documents shall be treated as Highly Confidential.
- (d) <u>Deposition Testimony</u>. In the case of depositions upon oral examination of any person, including without limitation depositions of any party deponent pursuant to Fed. R. Civ. P. 30(b)(6), a party's employees or agents, former employees or agents, consultants or experts of Plaintiff or Defendant, or others, the testimony of the witness shall be deemed Highly Confidential until the expiration of forty (40) days after the receipt of the final transcript of the deposition by counsel for both parties ("Transcript Designation Period"). It shall not be necessary for a party to designate specific testimony as "Confidential" or "Highly Confidential" during the course of a deposition, but counsel for a party may designate the transcript, or any part thereof, Confidential or Highly Confidential during the deposition. During the Transcript Designation Period, either party may designate all or portions of the deposition transcript as containing its Confidential Information or Highly Confidential Information within the Designation Period. Unless otherwise provided by stipulation of the parties, further order of the Court, or other terms and conditions of this Protective Order, deposition transcripts are deemed

to have been produced with the designations provided as of the expiration of the Transcript Designation Period.

6. Qualified Persons. Every "Qualified Person" must satisfy all the terms and conditions in the subsection entitled "General Qualifications," and must further satisfy all of the terms and conditions of at least one of sections (a) through (c) in the subsection entitled "Specific Oualifications."

General Qualifications. Every "Prohibited Person," as that term is defined in the section "Persons to Whom Disclosure is Prohibited" below, is expressly excluded from the class of Qualified Persons. Prior to being provided with access to any Confidential or Highly Confidential Information, except as expressly authorized by this Court's Local Rule 26.2 ("Confidentiality") prior to the entry of this Protective Order, all Qualified Persons, other than court personnel belonging to category (c) below, must 1) execute the attached Undertaking, thereby agreeing to be bound by the terms and conditions of this Protective Order; and 2) be properly designated pursuant to the procedures outlined in the section entitled <u>Designation of</u> Persons with Access to Confidential and/or Highly Confidential Information below. Every Qualified Person is responsible for ensuring that any essential support staff exposed to Highly Confidential or Confidential Information, including outside service providers and vendors, abide by all terms and conditions of this Protective Order.

Specific Qualifications:

(a) Outside Counsel and Essential Support Staff. Outside lawyers appearing of record in this litigation, on behalf of a party, and other lawyers in their respective law firms, and members of their staff to whom it is necessary that material be disclosed for the purpose of this litigation, including commercial copying yendors, draftsmen, etc. Each outside lawyer in this

category shall execute the Undertaking attached as Exhibit A to this Protective Order and satisfy the terms and conditions of the section <u>Designation of Persons with Access to Confidential</u> and/or Highly Confidential Information prior to being exposed to any Confidential Information or Highly Confidential Information, except as expressly provided by this Court's Local Rule 26.2 ("Confidentiality") prior to the entry of this Protective Order. Each outside lawyer shall not presently, or within the next three (3) years, be involved, directly or indirectly, in any matters pending before a patent authority relating to the subject matter of this litigation. Each outside lawyer is responsible for ensuring that members of their staff are aware of, and adhere to, the terms of this Protective Order.

(b) Experts or Litigation Consultants Unaffiliated With Parties or Competitors. Any person not presently a principal shareholder, officer, director, employee or independent contractor of a party or of any competitor to a party to this action, who is expressly retained or sought to be retained for the limited purpose of providing specific assistance in preparing this action for trial, and who is not presently, or within the next three (3) years, involved, directly or indirectly, in any matters pending before a patent authority relating to the subject matter of this litigation. Persons qualifying in this category may only review Confidential Material or Highly Confidential Material to the extent necessary to perform work directly related to Legitimate Purposes of this action. Each member of this category shall execute the Undertaking attached as Exhibit A to this Protective Order and satisfy the terms and conditions of the section Designation of Persons with Access to Confidential and/or Highly Confidential Information prior to being exposed to any Confidential Information or Highly Confidential Information. Each individual in this category is responsible for ensuring that members of their staff are aware of, and adhere to, the terms of this Protective Order.

- (c) Essential support staff unaffiliated with any party. Court reporters, stenographic reporters, certified translators, certified interpreters, and Court personnel as are necessary for the conduct of discovery, trial preparation or trial, and are unaffiliated with any party. Each member of this category, except court personnel, shall execute the Undertaking attached as Exhibit A to this Protective Order and satisfy the terms and conditions of the section Designation of Persons with Access to Confidential and/or Highly Confidential Information prior to being exposed to any Confidential Information or Highly Confidential Information.
- 7. Limited Disclosure of Confidential Information. The disclosure of Confidential Information and Highly Confidential Information is strictly limited to individuals who a) comply with all terms and conditions of this Protective Order; b) satisfy the terms and conditions of the section entitled Qualified Persons above, including without limitation, at least one of sections 6(a) through 6(c) above, and c) are not presently, or within the next three (3) years, involved, directly or indirectly, in any matters pending before a patent authority relating to the subject matter of this litigation.
- 8. <u>Disclosure to Certain Persons Prohibited</u>. Under no circumstances may Confidential Information or Highly Confidential Information—or any materials incorporating or reflecting such information—be disclosed to anyone for whom the disclosure creates an unreasonably high risk of prejudice-apart from the ordinary prejudice resulting from a potentially adverse result in this litigation—to the disclosing party ("Prohibited Persons"). The class of Prohibited Persons includes at least individuals involved, either presently or within the next three (3) years, in matters before the United States Patent and Trademark Office, including without limitation, patent prosecution, reexamination proceedings, and /or reissue proceedings relating to the subject matter of this lawsuit. The class of Prohibited Persons also includes any individuals directly

involved in the design and development of products relating to the subject matter of this lawsuit, either presently or within the next three (3) years.

Each party shall take reasonable steps to ensure that Prohibited Persons are not provided with access to another party's Confidential or Highly Confidential Information.

Upon learning that Confidential Information and/or Highly Confidential Information has been disclosed, whether inadvertently or not, to a Prohibited Person, immediate steps shall be taken to 1) retrieve any Confidential or Highly Confidential Materials from the Prohibited Person; 2) notify the disclosing party of the disclosure, including information sufficient to identify the discovery materials improperly disclosed and the Prohibited Person(s) to whom disclosure was made; 3) disclosing information relating to the relevant activities of the person(s) to whom disclosure was improperly made sufficient to assess the risk that the disclosing party will be prejudiced by the disclosure; and 4) taking steps to minimize the risk of prejudice to the disclosing party resulting from the improper disclosure.

Any of Voith's counsel engaged in representing Voith, either as of the date of this Order or anytime in the next three (3) years, in matters relating to the subject matter of this lawsuit that are pending, or will be pending, before the PTO, including without limitation patent prosecution and reexamination proceedings, shall be considered a Prohibited Person and be excluded from access to JohnsonFoils's Confidential or Highly Confidential Information.

Similarly, any of JohnsonFoils's counsel engaged in representing JohnsonFoils, either as of the date of this Order or anytime in the next three (3) years, in matters relating to the subject matter of this lawsuit that are pending, or will be pending, before the PTO, including without limitation patent prosecution and reexamination proceedings, shall be considered a Prohibited Person and be excluded from access to Voith's Confidential or Highly Confidential Information.

The parties agree that the measures stated in this section, together with other provisions of this Protective Order, are sufficient to satisfy the aforementioned requirement that Prohibited Persons are excluded from access to Confidential Information and/or Highly Confidential Information. Because this limitation is related only to the disclosure of Confidential or Highly Confidential information of a party, nothing in this Paragraph 8, or any other provision of this Protective Order, is intended to prevent counsel for either party from consulting with any person, including a Prohibited Person regarding issues or matters involved in the litigation, provided that no Confidential or Highly Confidential Information of another party is disclosed, directly or indirectly, to such Prohibited Person.

- 9. Designation of Persons with Access to Confidential and/or Highly Confidential Information. A potentially Qualified Person is proposed for designation by serving a signed and executed copy of the Undertaking, attached to this Protective Order as Exhibit A, together with any required Background Information, on the non-designating party. Except as otherwise provided by this Order or by this Court's Local Rule 26.2 ("Confidentiality"), Qualified Persons may be exposed to Confidential Information or Highly Confidential Information only after being properly designated in accordance with the following terms and conditions. With respect to persons proposed-to-be-designated pursuant to paragraphs 6(b) and 6(c) (except for court personnel), background information sufficient to ascertain the existence of potentially disqualifying facts shall be provided ("Background Information") as follows:
- a) Background Information for persons proposed-to-be-designated pursuant to paragraph 6(b), shall include, at least, the person's name, address, occupation (including job title and description of responsibilities) and an updated curriculum vitae providing sufficient details of that person's consulting work and experience in order to ascertain - for the past 10 years - that

person's employer and the scope and subject matter of the engagement. In addition, persons proposed-to-be-designated pursuant to paragraph 6(b) shall provide a general description of their involvement, or lack thereof, in any matters pending before any patent authority or in any product design, including without limitation any design-around to the Patents-in-Suit, or product development, having subject matter relevant to the subject matter of this lawsuit.

b) Background Information for persons proposed-to-be-designated pursuant to paragraph 6(c), except for court personnel, shall include the person's name, address, and occupation (including job title and description).

The appropriate Background Information, as required above, of any person proposed-tobe-designated a Qualified Person, shall be served upon the attorneys of record for the nondesignating party.

A proposed-to-be-designated person pursuant to paragraph 6(c), unaffiliated with any party and otherwise qualified under the terms and conditions of this Protective Order, such as, for example, court reporters, stenographic reporters, certified translators, and certified interpreters, will be deemed a Qualified Person upon execution of the Undertaking attached to this Protective Order as Exhibit A, and delivery by any means to the non-designating party. For example, court reporters, stenographic reporters, certified translators, and certified interpreters, will be deemed Qualified Persons upon providing to counsel for the non-designating party an executed copy of the Undertaking at any time before commencement of a deposition in which Confidential or Highly Confidential Information may be disclosed.

For all others, a proposed-to-be-designated Qualified Person may only become a designated Qualified Person after notice and opportunity for the non-designating party to object as follows. Unless the designating party receives notice of an objection in writing, to a

proposed-to-be-designated person, within seven (7) business days, such person shall thereafter be deemed a designated Qualified Person. The date within which an objection must be made is computed in accordance with Fed. R. Civ. P. 6 and this Court's Local Rules. Any such objection to a proposed-to-be-designated person must be in good faith and the reasons for it shall be stated in writing. In the event of any such objection to a proposed-to-be-designated person, there shall be no disclosure of Confidential Information or Highly Confidential Information to such person, except by agreement of the parties or further order of the Court.

The parties shall make a good faith effort to resolve any dispute over an objection. If the parties are unable to resolve their dispute in good faith, the party to whom the objection has been made shall so advise the objecting party in writing. To preserve the objection, the objecting party must seek relief from the Court within ten (10) days, computed in accordance with Fed. R. Civ. P. 6 and this Court's Local Rules, of the effective date of service of the notice that the parties are unable to resolve the dispute. If the objecting party fails to seek relief within that time period, the objection shall be deemed withdrawn. If the objecting party timely requests relief from the Court as provided above, there shall be no disclosure of Confidential Information or Highly Confidential Information to such proposed-to-be-designated person, except by agreement of the parties or further order of the Court.

10. Witness Examinations

Examination Attendees other than Witnesses. Only properly designated Qualified Persons will be allowed to attend that portion of a witness examination in which Confidential Information or Highly Confidential Information of a party is used or elicited.

Fair Use. Once a party has used confidential documents or information, or elicited confidential information, in examining any witness, the other party may use said confidential documents or information in its examination of the same witness without any further action.

Limited Disclosure to Information Source Party Witnesses Permitted. Except as otherwise provided by agreement of the parties in writing, this Protective Order, or further order of the Court, Confidential Information and/or Highly Confidential Information of a party may be disclosed to a witness with a past or present affiliation with that party, only as specifically provided below:

- (a) Any witness testifying under oath who is an employee, officer or director of a party may be examined with respect to Confidential Information or Highly Confidential Information of that party.
- (b) Any witness testifying under oath who was previously (i) an employee, officer or director of; (ii) an individual or an employee of any entity which was a consultant, representative, agent, licensee to or licensor of, or (iii) an individual or an employee of any entity which was an assignee to or assignor of the party who produced such Confidential Information or Highly Confidential Information may be examined only with respect to Confidential Information or Highly Confidential information to which such person or entity had actual access at any time during his or her association to the party or which such person participated in preparing.
- (c) Any witness not covered by (a) or (b) of this paragraph may be examined as a witness at hearing/trial or during a deposition concerning any Confidential Information or Highly Confidential Information which that person had lawfully received or generated prior to and/or apart from this lawsuit. During examination, any such witness may be shown Confidential

Information or Highly Confidential information of a Producing Party which appears on its face or from other documents or testimony to have been received previously by that witness, communicated to that witness or generated by that witness.

- (d) All such witnesses of subparagraphs 10(a) through 10(c) above who are exposed to Confidential Information or Highly Confidential Information shall be cautioned against the disclosure of such information to others and shall continue to be bound by any previously entered nondisclosure or confidentiality restrictions relating to the Confidential Information or Highly Confidential Information.
- 11. Scope of Use of Confidential Materials. None of the individuals identified under paragraph six (6) shall disclose or disseminate, directly or indirectly, any Confidential Information or Highly Confidential Information for any purpose except as expressly permitted by this Protective Order, further stipulation of the parties in writing, or by further Order of the Court.

Nothing in this Order shall bar or otherwise restrict an attorney herein from communicating with other attorneys or rendering advice to a client, and, in the course thereof, referring to or relying upon his examination of confidential information; provided, however, that in rendering such advice and in otherwise communicating with other attorneys or a client, the attorney shall not make any disclosure of information designated Confidential Information or Highly Confidential Information, in whole or in part, directly or indirectly, until and unless the recipient of the disclosure is designated as a Qualified Person entitled to review such a disclosure under the terms of this Protective Order, by agreement of the parties in writing, or by further order of the Court. The parties agree that such communications and/or advice improperly discloses Confidential Information or Highly Confidential Information if, and only if, the advice

makes a recipient more certain of the existence or nonexistence of a confidential or highly confidential fact for which the recipient does not have express authorization pursuant to the terms of this Protective Order, agreement of the parties, or further Order of the Court.

- 12. Consent to Disclosure of Confidential Material. Nothing shall prevent disclosure beyond the terms of this Protective Order if the party designating the information as Confidential Information or Highly Confidential Information expressly consents in writing to such disclosure, or if the Court, after notice and reasonable time to object is given to all parties, orders such disclosure.
- 13. No Disclosure Required. This Protective Order limits the disclosure of Confidential Information and Highly Confidential Information of a party. Except where expressly provided, this Protective Order does not affirmatively require the disclosure of any Discovery Material.
- Privileged Material. This Protective Order incorporates all restrictions on the disclosure of information arising from the proper assertion, pursuant to Fed. R. Civ. P. 26(b)(5)(A), of the attorney-client privilege, the attorney work-product immunity, and all other applicable privileges. Nothing in this Protective Order requires the disclosure of any material, including documents, information, or things, which a party contends, pursuant to Fed. R. Civ. P. 26(b)(5)(A), is protected from disclosure by the attorney-client privilege, the attorney workproduct immunity, or other applicable privileges.

15. Challenge of Designation.

No Waiver. A party shall not be obligated to challenge the propriety of a Confidential Information or Highly Confidential Information designation at the time the designation is made, and a failure to do so shall not preclude a subsequent challenge thereto.

Objections. A party may, at any time, object to another party's confidentiality designation by providing the other party with sufficient information to identify the Discovery Material at issue and the basis for the objection. The parties shall promptly confer and attempt to resolve the dispute in good faith.

If a party agrees in writing to change the confidentiality designation of any Discovery Material, the Discovery Material shall be treated under the corrected designation from the date of said agreement. Unless otherwise agreed by the parties, the party redesignating any Discovery Material shall promptly supply substitute Discovery Material bearing the corrected confidentiality designation.

If after ten (10) business days from the date notice of the objection was served, as determined pursuant to Fed. R. Civ. P. 5 and 6 and the Court's Local Rules, the dispute is not resolved, the objecting party may, at any time thereafter, seek relief from the Court pursuant to Fed. R. Civ. P. 37(a) and the Court's Local Rules. The Discovery Material at issue shall continue to be treated as designated (Highly Confidential or Confidential) until the parties agree otherwise or until further order of the Court.

 Filing of Confidential Material. Materials designated as Confidential Information or Highly Confidential Information, or materials containing, referring, or reflecting information designated Confidential Information or Highly Confidential Information, shall be filed "Under Seal" in accordance with the rules of the Court. Absent receiving notice of inadvertent disclosure under the terms of this Protective Order, nothing in this provision shall prevent a party from including in the public record any material designated Confidential Information or Highly Confidential Information that the designating party first files in the public record.

- 17. Modification of This Protective Order. This Protective Order may be modified by further written agreement of the parties, or by further order of the Court. Nothing in this Order shall be deemed to preclude any party from seeking a modification of this Protective Order or from seeking other protective orders pursuant to Fed. R. Civ.P. 26(c).
- 18. Fair Use of Confidential Material. Except where Confidential Information or Highly Confidential Information is obtained as the direct or indirect result of an inadvertent disclosure for which notice has been provided pursuant to this Protective Order, this Protective Order shall not be construed to prevent any person, including a Qualified Person, from disclosing or making use of information designated Confidential Information or Highly Confidential and that (a) was lawfully in their possession prior to production by the supplying party, (b) appears in any issued patent or printed publication, or other published material available to the public, through no violation by any party of the terms of this Protective Order, (c) was or is hereafter obtained from a source or sources having the lawful right to disclose such information, (d) was or is lawfully discovered, independently by the receiving party, through means not under an obligation of secrecy to any other party or parties, or (e) is exempted from the operation of this Protective Order by the express written consent of the party designating such Confidential Information or Highly Confidential Information.
- 19. No Admissions. A party's confidentiality designations shall not be construed to indicate anything other than a party's good faith invocation of the protections of this Protective Order at the time the designation was made. Neither this Protective Order nor a party's designation of any material as Confidential Information or Highly Confidential Information shall be construed as an admission of any kind, including, without limitation, any admission that such information, document or other tangible thing is confidential or not publicly known or that such

material, or any testimony relating to such material, in a deposition or at trial, would be admissible in evidence in this case or in any other proceeding.

20. Duration of Order. The provisions of this Protective Order shall, absent agreement of the parties, or further order of the Court, continue to be binding throughout and after the conclusion of this action, including, without limitation, any appeals therefrom. Within sixty (60) days after receiving notice of the entry of an order, judgment or decree finally disposing of this action, including any appeals therefrom, all persons having received materials designated Confidential Information or Highly Confidential Information shall either return to counsel for the designating party all such materials, including any documents or things containing, reflecting, or derived from such information or materials, and all copies thereof, or destroy such materials and all copies thereof. A party's counsel of record shall ensure that anyone provided with materials from another party containing, reflecting, or derived from the others party's designated Confidential Information or Highly Confidential Information complies with the obligation to return or destroy all materials containing, reflecting, or derived from such information. The party's counsel of record shall provide a certification in writing to counsel of record for the designating party expressly attesting and confirming that aforementioned return or destruction of all such materials. Counsel described in paragraph 6(a) above shall be entitled to retain court papers, deposition and trial transcripts and attorney work product (including court papers, transcripts, and attorney work product that contain Confidential Information or Highly Confidential Information) provided that such counsel, and employees of such counsel, shall not disclose any such Confidential Information or Highly Confidential Information contained in such court papers, transcripts, or attorney work product to any person or entity except pursuant to a written agreement of the parties, this Protective Order, or further order of the Court. All material

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returned to the parties or their counsel	by any individual,	or the Court,	likewise shall	be disposed
of in accordance with this paragraph.				

Dated:

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOIT	H PAPER GMBH & CO. KG,)
	Plaintiff,))))C.A. No. 07-226-JJF)
JOHN	SONFOILS, INC.,)
·	Defendant.))
	3	UNDERTAKING
	Ι,,	being first duly swom on oath, hereby swear and affirm
the fol	lowing:	
1.	I am participating in this case or	n behalf of the following party: [Voith, JohnsonFoils]
(select	one) ("the Sponsoring Party").	
2.	My Contact Address is:	
3.		erms and conditions of the STIPULATED
PROT	ECTIVE ORDER dated	
4.	I further understand that the STI	PULATED PROTECTIVE ORDER specifies the terms
and co	onditions under which I may obtai	n access to Confidential Information or Highly
Confid	dential Information, as those term	s are defined in the STIPULATED PROTECTIVE
ORDE	R, of a party other than the Spon	soring Party, including documents, things, and/or
[3214720	9 00293266.DOC}	20

information, including any documents, things, or information containing or reflecting information derived from such documents, things, and/or information in whole or in part (collectively, "Confidential Material").

- 5. I am a "Qualified Person" as that term is defined in Paragraph 6. I specifically meet the terms and conditions of Paragraph 6, Specific Qualifications, subsection [a b c] (Circle One) of the STIPULATED PROTECTIVE ORDER.
- 6. I certify and attest that I have not and will not, except where expressly authorized by the Court or the STIPULATED PROTECTIVE ORDER, obtain or review Confidential Material of a party other than the Sponsoring Party prior to confirming that I have fully satisfied the terms of conditions of designated Qualified Persons, including, without limitation, the terms and conditions of paragraph 9 of the STIPULATED PROTECTIVE ORDER entitled "Designation of Persons with Access to Confidential and/or Highly Confidential Information."
- 7. I shall, upon receiving notice that my access to Confidential Material has been terminated, or upon receiving notice that this litigation has terminated, including any appeals therefrom, whichever comes first, return any and all Confidential Material, including without limitation any originals and/or copies of documents or things containing or reflecting Confidential Material in whole or in part, to counsel who provided such documents, things and/or information to me. I shall likewise provide to said counsel any notes and memoranda I have which in any way contain, concern, or reflect, Confidential Material. To the extent that I have created any electronic files embodying, containing, or reflecting Confidential Material, I further agree to erase all such files, including archive or other copies, using such means as to ensure that such files cannot be reconstructed. I understand that my obligation to return and/or destroy

Confidential Material is a continuing one and applies to any Confidential Material that comes into my possession at any time.

- 8. If at any time I become aware that the terms or conditions of the STIPULATED PROTECTIVE ORDER have been or will be violated I will promptly notify (or cause to be notified) the party who designated the Confidential Material, said notification identifying in detail the nature and scope of the Confidential Material involved in the breach and the circumstances surrounding the breach. In addition, I will immediately take all practicable steps to protect the Confidential Material from being improperly disclosed or used.
- 9. I consent to the continuing jurisdiction of the above entitled Court over my person for purposes of enforcement of the STIPULATED PROTECTIVE ORDER. I agree that the harm to any party from disclosure or misuse of its Confidential Material is irreparable and, therefore, I concede that injunctive relief is appropriate for any violation.
- 10. I declare under penalty of perjury that the foregoing is true and correct.

Dated:	Cimature:	
Dalcu.	 Signature:	

Exhibit 9

** Forwarded on Fri 11/2/2007 02:40 PM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Fri 11/2/2007 02:28 PM Rcvd: Fri 11/2/2007 02:28 PM To: NEAL GOLDBERG (NEALG)

CC: Ryan O'Donnell (RODonnell@volpe-koenig.com); apoff@ycst.com; NEIL GREENBLUM (NEILG); MICHAEL FINK (MICHAELF); gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: Draft Protective Order; Voith GmbH & Co. KG v. JohnsonFoils, Inc.; Our Ref. J214720

Hello Neal:

Ryan and I will be out of the office and cannot respond until late Friday. Please send the draft in Word so we can exchange drafts using tracking.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Volpe and Koenig, P.C. www.volpe-koenig.com 215-568-6400

From: NEAL GOLDBERG [mailto:ngoldberg@gbpatent.com]

Sent: Thursday, November 01, 2007 10:18 AM

To: Tony Volpe

Cc: Ryan O'Donnell; apoff@ycst.com; NEIL GREENBLUM; MICHAEL FINK; NEAL GOLDBERG Subject: Draft Protective Order; Voith GmbH & Co. KG v. JohnsonFoils, Inc.; Our Ref. J214720

Dear Tony:

Please find attached a Draft Protective Order for your review which replaces the copy sent to you as an attachment to our letter of yesterday, October 31, 2007. Please disregard and discard the attachment previously included with our letter dated October 31, 2007. I apologize for any inconvenience.

Please let me know if you have any trouble opening the attachment.

Sincerely,

Neal Goldberg Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191 Tel: (703) 716 1191 Fax: (703) 716 1180

E-Mail: ngoldberg@gbpatent.com

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United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103 Tel 215.568.6400 Fax 215.568.6499 www.volpe-koenig.com

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Exhibit 10

LAW OFFICES

GREENBLUM & BERNSTEIN, P.L.C.

NEIL P. GRIZHOLEM
BERCH N. BENETERN
LANSEL I. BOWAND
ADMOID TORK
BUICGARE J. FROM
STICKEN WIGMAN'
STEVEN WIGMAN'
STEVEN WIGMAN'
WILLIAM PEPEZ.
STEPER M. BOYLANCE
WILLIAM PEPEZ.
STEPER M. BOYLANCE
WILLIAM PEPEZ.
FRIENCE P. BOSINICK'
PAIL A. SRAIRE, P.D. P.
ERANGO P.E.C.
JOSHIM M. FOUNGE,
DANIL R. HOOS
JOSHIM M. FOUNGE,
DANIL R. HOOS
JOHN V. BOYLED
ANGER MENGER
BORE, F.R.
ANDERW WHIGHT
KATEN VERTER, P.B. O
AZZA JAYAFRAKASI
JONATEMA MILLER*

PATENT, COFYRIGHT AND TRADEMARK MATTERS
1950 ROLAND CLARKE PLACE
RESTON, VA 20191-1411
TEL: (703) 716-1191
FAX: (703) 716-1180
EMAIL: gbpatent@gbpatent.com
www.gbpatent.com

November 7, 2007

neal Coldsred Eteven & Pollicoff* Faid Majiddoon, Pad o Capara Tuan

BARRA FEOFFUNGE BUILDEN THE STORES BUILDEN THE STOR

TECHNICAL ADVISORS: TEOMAS WIBER, PA.D. EMISONIGUAD, PA.D. MONICA E. WILACADDI SO EDIJANG PA.D. WALTER SCHLAPKOBE, PA.D.

* Admitted to a bar Other tran va * European Patent Attorney Skorean Patent Actorney * Regulatery Actorney * Regulatery Actorney

VIA EMAIL (PDF) AND FEDERAL EXPRESS

Tony Volpe, Esq. Volpe and Koenig, P.C. United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103

Re: Voith Paper GmbH & Co. KG v. JohnsonFoils, Inc. C.A. No. 07-0226-JJF. Our Ref.: 214720.

Dear Tony:

Please find enclosed documents bearing production numbers within the range VTH 000001 — VTH 005391. Many of these documents are marked "HIGHLY CONFIDENTIAL," i.e., the highest level of confidentiality which we proposed to you in our letter dated September 21, 2007, and which we specified in the proposed protective order which we provided to you on October 31. Pursuant to Del. R. 26.2 ("Rule 26.2"), all documents that we have designated CONFIDENTIAL or HIGHLY CONFIDENTIAL, and any information contained therein, are provided for Attorneys' Eyes Only and are strictly limited to attorneys who have entered an appearance in the above referenced litigation and, as necessary, their supervised employees. As required by Rule 26.2, any persons provided access to documents or information designated confidential or highly confidential by Voith "are under an obligation to keep such documents confidential and to use them only for purposes of litigating the case." Rule 26.2.

Furthermore, until the terms of the protective order are agreed upon, the enclosed documents are provided subject to the additional precondition that <u>no</u> attorney at your firm involved in patent related matters before any patent granting authority or agency anywhere in the world relating to the subject matter of this lawsuit, including without limitation matters on behalf of JohnsonFoils, Inc. and/or its affiliated companies anywhere in the world, e.g., AstenJohnson Inc., is permitted access to any documents designated "HIGHLY CONFIDENTIAL," or any information contained therein. Accordingly, any individual who views documents designated HIGHLY CONFIDENTIAL, or to whom any information contained therein is disclosed, is hereby noticed that they are precluded from participation in the above described patent related matters. These documents are provided subject the further precondition that any individual

Tony Volpe, Esq.

November 7, 2007

Page -2-

authorized to view confidential documents pursuant to Rule 26.2 who is provided access to documents designated CONFIDENTIAL or HIGHLY CONFIDENTIAL, or to whom any information contained therein is disclosed, is provided with a copy of this letter prior to any such disclosure.

In view of the remarkable assertion in your letter dated October 24, 2007, over a month after our confidentiality designations were originally proposed to you, that you "do not agree to [Voith's CONFIDENTIAL and HIGHLY CONFIDENTIAL] designations and are not bound to them without entry of a protective order," we insist that you confirm in writing your acceptance of the terms of this letter prior to reviewing the enclosed documents.

Very truly yours,

GREENBLUM & BERNSTEIN, P.L.C.

Neal Goldberg

Enclosure:

Documents bearing production numbers in the range VTH 000001 - VTH 005391

(by FedEx only)

Exhibit 11



United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103 Telephone: +1-215-568-6400 Facsimile: +1-215-568-6499 www.volpe-koenig.com

BRINGING LAW TO YOUR IDEAS®-

Anthony S. Volpe avolpe@volpe-koenig.com

November 8, 2007

Neal Goldberg, Esquire Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191

VIA UPS

Re:

Voith Paper GMBH & Co. KG v. JohnsonFoils, Inc. U.S.D.C. for the District of Delaware Civil Action No. 07-226-JJF

Dear Neal:

We received your November 7, 2007 letter and the boxes of documents. After reading your letter and the unilateral demands in it, I instructed our mail room that the boxes were not to be opened or docketed. The unopened boxes are being returned overnight as we do not accede to your demands. As we said previously, we will provide comments on your draft protective order as soon as possible. When that is agreed, we will accept documents in accordance with it.

With respect to documents from Voith US as part of Plaintiff's responses to JohnsonFoils' requests for production, we are still awaiting your answer to our October 23, 2007 inquiry. Will you stipulate that Voith US is either a party to this action or under the custody or control of Plaintiff and provide a separate identification of all documents produced from Voith US?

Very truly yours,

Volpe and Koenig, P.C.

ASV/RWO/cps

cc: Michael J. Fink, Esquire (Letter only via e-mail only)
Adam Wyatt Poff, Esquire (Letter only via e-mail only)
George H. Seitz, III, Esquire (Letter only via e-mail only)
Patti McGonigle, Esquire (Letter only via e-mail only)

Patents

Trademarks

Copyrights

Trade Secrets

Litigation

Licensing

Exhibit 12

** Forwarded on Fri 11/16/2007 10:36 AM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Fri 11/16/2007 09:54 AM Rcvd: Fri 11/16/2007 09:54 AM To: MICHAEL FINK (MICHAELF)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell (RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com

Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Hello Michael:

We acknowledged receipt of the draft, approximately two months past it promised time, and advised that we would after we had an opportunity to review it. Unfortunately, we found you proposal unworkable and set about preparing our own draft. I hope to provide that by no later than close of business today.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Volpe and Koenig, P.C. www.volpe-koenig.com 215-568-6400

From: MICHAEL FINK [mailto:MFINK@qbpatent.com] Sent: Wednesday, November 14, 2007 5:40 PM

To: Tony Volpe

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell

Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony,

On November 1, 2007, we forwarded to you a proposed protective order. We have not yet received any indication from you whether you agree to the terms of the proposed protective order, or if you plan to propose modifications. If you agree to the proposed protective order, please confirm your agreement by signing it and returning it to us. Otherwise, let's schedule a time to discuss your proposed modifications.

Michael

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191

Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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Exhibit 13

** Forwarded on Mon 11/19/2007 08:14 AM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Fri 11/16/2007 04:55 PM Rcvd: Fri 11/16/2007 04:55 PM To: MICHAEL FINK (MICHAELF)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell

(RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com

Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Hello Michael:

A proposed protective order is attached in word.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Volpe and Koenig, P.C. www.volpe-koenig.com 215-568-6400

Laber Plans

United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103 Tel 215.568.6400 Fax 215.568.6499 www.volpe-koenig.com

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Exhibit 14

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG,)
Plaintiff,)))
v.) C.A. No. 07-226-JJF
)
JOHNSONFOILS, INC.,)
Defendant.)

STIPULATION AND AGREED PROTECTIVE ORDER GOVERNING DISCOVERY MATERIALS

Plaintiff and Defendant (hereinafter the "parties") file this Stipulation and Agreed Protective Order to preserve the confidentiality of certain commercially sensitive, confidential and/or proprietary information that has been or will be requested and produced in discovery in this matter. The parties agree that a protective order concerning discovery materials is desirable to protect their rights and the rights of certain third parties.

It is therefore AGREED THAT:

- 1. Plaintiff and Defendant shall have the right to designate as "Attorneys Eyes Only" the documents, things and information produced during discovery in this matter ("Discovery Information") which the producing party believes contains its trade secret, research, development, commercial, financial, proprietary or confidential information.
- 2. All Produced Information designated as Attorneys Eyes Only shall be used by the party receiving it only in connection with the litigation and appeal of this action. Discovery

Information designated as Attorneys Eyes Only shall not be used for any business, competitive or other purpose, and shall not be disclosed to any person or entity, except as provided herein.

- 3. All Discovery Information a party desires to have designated as Attorneys Eyes Only shall be so designated at the time of its production. In the event that a party receiving Discovery Information designated as Attorneys Eyes Only disagrees with that designation, that party shall have a right to seek an order from the Court, pursuant to a properly noticed motion, voiding the designation in whole or in part. However, the party producing the Discovery Information designated as Attorneys Eyes Only shall have the burden of showing entitlement to that designation under Federal Rule of Civil Procedure 26. Until such a time as the Court rules that a particular document or set of documents designated as Attorneys Eyes Only are not subject to protection, the parties will continue to treat any such designated documents as protected under this Order. An inadvertent failure to designate Discovery Information as Attorneys Eyes Only may be corrected by providing the receiving party both written notice of the error and the properly designated Discovery Information as soon as practicable after the discovery of the inadvertent error.
- 4. Information derived from Discovery Information designated as Attorneys Eyes Only and any information contained therein shall be used solely for the purpose of preparing for trial, the trial and appeal of this action and for no other purpose whatsoever, and shall not be disclosed to any person or entity except in accordance with the terms of this Stipulation and Agreed Protective Order.
- 5. Discovery Information designated as Attorneys Eyes Only, copies thereof, and the information contained therein shall not be made available or disclosed to any person, except a

single identified representative of each of the parties in this case, the retained and in-house attorneys for the parties in this case, the employees of such attorneys and the Court. Any party representative or attorney in this case, and any regular employee of such attorney assigned to and necessary to assist in the conduct of this action who wishes to have access to Discovery Information designated as Attorneys Eyes Only shall be required as a prerequisite to such access to (a) have signed this Order as counsel of record or (b) have executed the Declaration attached hereto as Exhibit A.

Discovery Information designated as Attorneys Eyes Only, copies thereof, and the information contained therein shall not be made available to or disclosed to any potential expert until the party wishing to make such disclosure provides the producing party (i) a written notice identifying such individual and stating such individual's present occupation, employer and position, and all other business affiliations for the past ten (10) years, (ii) the most up-to-date copy of such individual's curriculum vitae, and (iii) an executed Declaration in the form attached hereto as Exhibit A. The producing Party shall have ten (10) business days following the date of the notice to object to the proposed disclosure. If the producing party has not objected in writing by the end of the ten days, the Discovery Information designated as Attorneys Eyes Only, copies thereof, and the information contained therein may disclosed in compliance with all applicable provisions of this Order. A timely objection from the producing party shall stay disclosure to the proposed individual.

6. Discovery Information designated as Attorneys Eyes Only shall remain in the custody of counsel and expert witnesses and shall not be provided to other persons except as

necessary to prepare for trial, the trial itself or appeal of this action pursuant to paragraph 4 above.

- 7. In the event that counsel for either party determines that the prosecution of this action requires that Discovery Information designated as Attorneys Eyes Only be disclosed to persons not otherwise provided for herein, such counsel shall provide counsel for the other party written notice by facsimile or hand delivery of the intended disclosure, which notice shall specify with particularity the Discovery Information to be disclosed and the identity of the person. This written notice shall be given not less than five (5) business days prior to intended disclosure. If, within five (5) business days after receipt of such notice, a party objects in writing to such disclosure, the Discovery Information designated as Attorneys Eyes Only shall not be disclosed unless the Court so orders.
- 8. All Discovery Information designated as Attorneys Eyes Only and any papers containing information contained in or derived from such documents that are filed with the Court shall be filed in sealed envelopes bearing the title of this action and shall be marked "CONFIDENTIAL INFORMATION SUBJECT TO PROTECTIVE ORDER", to be opened only as the Court directs.
- 9. In order to permit discovery to proceed without further delay, the parties agree that this Stipulation and Agreed Protective Order shall be effective from the date on which it is executed by counsel for the parties and shall apply and be enforceable from that date forward with respect to all discovery in this matter, including materials produced at any time after the commencement of this case.
 - 10. In the event that any Discovery Information designated as Attorneys Eyes Only or

any information derived from it is used in depositions, the Discovery Information and the derived information shall not lose their Attorneys Eyes Only status through such use, and the parties shall take all steps necessary to preserve that status during and after such use. It shall be the responsibility of the counsel requiring that Discovery Information be designated as Attorneys Eyes Only to advise the court reporter at the beginning of protected information of that status and the transcript shall be so designated. The transcript so designated shall be treated as Attorneys Eyes Only for a period of thirty (30) calendar days after the date on which the reporter forwards the complete transcript to counsel for the parties. Counsel requiring that transcript be designated as Attorneys Eyes Only shall notify counsel for the other party of any part of part of the transcript for which the designation is to continue within the period of thirty (30) calendar days. In the absence of timely notice, the designation shall be removed from the transcript.

- 11. In the event that either party receives a third party subpoena or other form of legal process requesting Discovery Information designated as Attorneys Eyes Only, the party receiving such request will provide the other party written notice by facsimile or hand delivery that such a request was received and provide a copy of the request with the written notice. The party receiving the third party subpoena or other form of legal process shall not produce the requested documents for at least ten (10) business days after giving written notice by facsimile or hand delivery of the request to the other party, unless the other party states in writing that it does not intend to seek protection in connection with the third party subpoena or other form of legal process concerning those documents Attorneys Eyes Only.
- 12. At the conclusion of this action, all documents Discovery Information designated as Attorneys Eyes Only, including all copies, extracts and summaries and all derived information

taken, shall be returned to the producing party no later than thirty (30) days after the final non-appealable judgment or settlement of this action.

13. In the event additional parties are added to this litigation, each new party's counsel shall sign a duplicate original of the Stipulation and Agreed Protective Order and send it to all other counsel for the parties and cause same to be filed with the Court.

SO OKDERED IIIIS	day of	November 2007.	
	J.		

CONSENTED TO:	
	
Attorneys for Plaintiffs	

Attorneys for Defendant

IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG,) .							
Plaintiff,))							
V.) C.A. No. 07-226-JJF							
JOHNSONFOILS, INC.,))							
Defendant.)							
DECLARATION								
I,	declare that:							
-	Stipulation and Agreed Protective Order Governing							
• •	e-styled lawsuit and I understand that I am bound by its							
terms.								
2. I hereby agree under pena	alty of contempt of court that I shall not disclose or use							
anything communicated to me except in	accordance with the Stipulation and Agreed Protective							
Order Governing Discovery Materials.								
3. I hereby agree and submit	to the exercise of the personal jurisdiction over me by							
the United States District Court for the I	District of Delaware insofar as is necessary to enforce the							
Stipulation and Agreed Protective Order	Governing Discovery Materials.							
Na	me:							
Pla	ace of execution:							
	Date:							
	EXHIBIT A							

Exhibit 15

From: MICHAEL FINK

Sent: Sun 11/18/2007 01:30 PM Rcvd: Sun 11/18/2007 01:30 PM

To: Tony Volpe (TVolpe@volpe-koenig.com)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell

(RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com BCC: NEIL GREENBLUM (NEILG); ORCHID RUSHENAS (ORCHIDR); FAHD

MAJIDUDDIN (FAHDM)

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Tony,

As we have repeatedly stated, in accordance with the applicable local rules and customs in Delaware, Voith's counsel will maintain confidential documents which JohnsonFoil produces in response to Voith's discovery requests as Outside Counsel Eyes Only until a protective order is entered by the Court. This level of confidentiality exceeds the level of confidentiality set forth in your recently proposed protective order, so there is no good faith basis for not producing responsive documents. Please reconsider your refusal to produce any documents responsive to Voith's discovery requests until a protective order is entered by the Court.

Furthermore, it is unfortunate that you refused to cooperate with us by redlining the draft protective order we forwarded to you. If you are adamant about the provisions of your proposed protective order, it is unlikely that the parties will agree on many of the provisions, but we should try to narrow the points in dispute. Please let me know your availability on Monday, November 19, to discuss the protective orders.

Regards,

Michael

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191

Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.abpatent.com/

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In rare cases, our spam scanners may eliminate legitimate email. Please advise us immediately if you receive an error notification from our server.

From: Tony Volpe [mailto:TVolpe@volpe-koenig.com]

Sent: Friday, November 16, 2007 4:55 PM

To: MICHAEL FINK

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Hello Michael:

A proposed protective order is attached in word.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Volpe and Koenig, P.C. www.volpe-koenig.com 215-568-6400



United Plaza, Suite 1600

30 South 17th Street Philadeiphia, PA 19103 Tel 215.568.6400 Fax 215.568.6499 www.yoipe-koenig.com

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Exhibit 16

** Forwarded on Mon 11/19/2007 01:08 PM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Mon 11/19/2007 12:46 PM Rcvd: Mon 11/19/2007 12:46 PM To: MICHAEL FINK (MICHAELF)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell

(RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com; John O'Malley

(JOMalley@volpe-koenig.com)

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Michael, the only lack of good faith is that reflected in your continuing effort to create the impression that we have refused to produce documents. What we have done is to ask you to do what you said you would do months ago so the production could be efficient and orderly. Instead, you have refused to produce the promised draft, have refused to consider any position other than your own by speaking over anyone who does not agree with you and accusing them of not attempting to resolve the issues. We did refuse to accept documents under your unilateral and unnecessary demands.

As to the protective order proposal you did finally provide, it goes well beyond anything necessary for this technology, especially in view of the near expiration date of the patents. To date, you still have not addressed our repeated inquiries about how documents will be produced.

We will be sending you, by UPS, a documents CD with about 12,000 pages, marked as Attorneys' Eyes Only under the court's standing order, as TIFF images. We expect you to produce Voith's documents immediately under the court's standing order without any of your additional unilateral demands.

We welcome your comments on our proposed protective order.

Regards,

Tony

From: MICHAEL FINK [mailto:MFINK@gbpatent.com]

Sent: Sunday, November 18, 2007 1:31 PM

To: Tony Volpe

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony,

As we have repeatedly stated, in accordance with the applicable local rules and customs in Delaware, Voith's counsel will maintain confidential documents which JohnsonFoil produces in response to Voith's discovery requests as Outside Counsel Eyes Only until a protective order is entered by the Court. This level of confidentiality exceeds the level of confidentiality set forth in your recently proposed protective order, so there is no good faith basis for not producing responsive documents. Please reconsider your refusal to produce any documents responsive to Voith's discovery requests until a protective order is entered by the Court.

Furthermore, it is unfortunate that you refused to cooperate with us by redlining the draft protective order we forwarded to you. If you are adamant about the provisions of your proposed protective order, it is unlikely that the parties will agree on many of the provisions, but we should try to narrow the points in dispute. Please let me know your availability on Monday, November 19, to discuss the protective orders.

Regards,

Michael

Michael J. Fink, Esq.
Greenblum & Bernstein, P.L.C.
1950 Roland Clarke Place
Reston, Virginia 20191
Voice: (703) 716-1191
Facsimile: (703) 716-1180
email: mfink@gbpatent.com

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From: Tony Volpe [mailto:TVolpe@volpe-koenig.com]

Sent: Friday, November 16, 2007 4:55 PM

To: MICHAEL FINK

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject; Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Hello Michael:

A proposed protective order is attached in word.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Volpe and Koenig, P.C. www.volpe-koenig.com 215-568-6400



United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103 Tel 215,568.6400 Fax 215.568.6499 www.volpe-koenig.com

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Exhibit 17

From: MICHAEL FINK

Sent: Tue 11/20/2007 06:36 PM Rcvd: Tue 11/20/2007 06:36 PM

To: Tony Volpe (TVolpe@volpe-koenig.com)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell (RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com BCC: NEIL GREENBLUM (NEILG); ORCHID RUSHENAS (ORCHIDR); FAHD

MAJIDUDDIN (FAHDM)

Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Tony:

As explained in our previous correspondence, it is unreasonable for you to reject our Proposed Protective Order without providing any specific objections or proposed revisions. Your bald assertion that our Proposed Protective Order "goes well beyond anything necessary for this technology," is baseless and falls far short of a good faith effort to confer. Moreover, JohnsonFoils has requested confidential information that is ostensibly beyond strictly technical disclosures. In addition, the "near expiration date of the patents" is irrelevant to the terms of the Proposed Protective Order. Again, JohnsonFoils has requested information that is ostensibly beyond the technical practice of the patents in suit.

Despite your failure to reasonably confer with us regarding the terms of Voith's Proposed Protective Order, we remain willing to work with you in the hope that we can resolve our differences without the involvement of the Court. To that end, we have reviewed the protective order you sent to us on November 16 ("the JF Protective Order"). Although we are still in the process of evaluating the full extent of the differences between the JF Protective Order and Voith's Proposed Protective Order, we have reviewed your proposed confidentiality designation, and, for the reasons stated below, find it inadequate to reasonable protect Voith's confidential information from the risk of improper disclosure or use.

Unlike Voith's Proposed Protective Order, which provides for two levels of confidentiality "Confidential" and "Highly Confidential," the JF Protective Order provides for only one confidentiality designation: "Attorneys' Eyes Only." Ordinarily an "Attorneys' Eyes Only" designation provides the strongest protection available short of withholding the documents completely. However, JohnsonFoils' definition of "Attorneys' Eyes Only" is very broad, is not limited to attorneys, and does not bar attorneys with access to confidential information from

prosecuting patent applications on subjects related to the patents-in-suit. See JF Protective Order, ¶5. Specifically, the JF Protective Order permits a "party representative," all in-house attorneys, and all outside counsel to review material marked "Attorneys' Eyes Only." The "party representative" appears to include at least any employee or executive of JohnsonFoils. The "inhouse attorneys" appears to include any attorney regularly employed by JohnsonFoils, including its patent attorneys. Moreover, because the JF Proposed Protective Order also appears to permits disclosure to employees of such attorneys and individuals, even non-attorney patent agents would have access to Attorneys' Eyes Only information. Although the JF Protective Order states that Voith's confidential information would be used solely for the purposes of this litigation, it would be very difficult, if not impossible, to detect an improper use. In stark contrast to the JF Proposed Protective Order, Voith's Proposed Protective Order strictly limits material designated Highly Confidential to outside counsel retained for this litigation, and qualified experts, and further bars any outside counsel with access to Highly Confidential information from involvement in related patent matters for a period of three (3) years.

The extraordinarily broad disclosures permitted by your proposed "Attorneys' Eyes Only" designation, as described in detail above, pose an unacceptably high risk to Voith that its confidential information will be improperly disclosed or used. For example, we do not think it is reasonable to expect that a patent prosecutor who has seen technical information relating to Voith's paper machines and is working to draft claims to cover JohnsonFoils' competitors will not be influenced by that disclosure. Nor do we think it reasonable to expect that an in-house company representative or counsel considering a business plan or contract will not be influenced by prior exposure to details of Voith's—a direct competitor—confidential business and financial information. The JF Protective Order is unacceptable because it fails to account for these reasonable risks by balancing the harm to Voith against the prejudice to JohnsonFoils limiting the disclosure of Voith's confidential information as required. Indeed, JohnsonFoils has failed to articulate any prejudice that would result from the provisions of Voith's Proposed Protective Order.

To address Voith's reasonable interest in limiting the risk that its confidential information will be misused, we request that you reconsider the designations defined in Voith's Proposed Protective Order: "Highly Confidential," and "Confidential." To the extent that you do not agree with this proposal, please explain why JohnsonFoils would be prejudiced by the proposed limitations, and why JohnsonFoils believes that any asserted prejudice outweighs the risk to Voith that its confidential information will be improperly disclosed or used.

Please let us know when you are available to discuss these issues.

Best regards,

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com

http://www.gbpatent.com/

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Exhibit 18

** Forwarded on Wed 11/21/2007 11:19 AM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Wed 11/21/2007 11:14 AM Rcvd: Wed 11/21/2007 11:14 AM To: MICHAEL FINK (MICHAELF)

CC: NEAL GOLDBERG (NEALG); Poff, Adam (APOFF@ycst.com); Ryan O'Donnell

(RODonnell@volpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Michael:

The third and fourth paragraphs below exemplify why your proposal is unworkable. There is little, if any, reason for your broad exclusion of any attorney who sees Voith's information from prosecuting patents. The subject matter has long been public and there is little, if any, information to be produced that relates to current prosecution of subject matter in patents that are near to expiration.

If you are concerned about who serves as the "party representative," we are willing to consider what you think are necessary safeguards. As to in-house counsel, I see no reason why such counsel should be excluded. In our specific case, the in-house general counsel is not a technical person and is not a patent prosecutor. If you want to exclude in-house patent prosecution personnel, we will consider your proposal.

For our part, we do not see your concerns as being realistic, but remind you that you are always free to make the necessary showing under Rule 26 for the protection of specific information.

You should not take the decision not to engage in the debate invited by the first two paragraphs of your message to in any way indicate agreement with your continued attempts to vilify our positions.

Best regards.

Tony

From: MICHAEL FINK [mailto:MFINK@gbpatent.com]

Sent: Tuesday, November 20, 2007 6:36 PM

To: Tony Volpe

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; qseitz@svqlaw.com; Pmcgonigle@svglaw.com Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony:

Page 26 of 67

As explained in our previous correspondence, it is unreasonable for you to reject our Proposed Protective Order without providing any specific objections or proposed revisions. Your bald assertion that our Proposed Protective Order "goes well beyond anything necessary for this technology," is baseless and falls far short of a good faith effort to confer. Moreover, JohnsonFoils has requested confidential information that is ostensibly beyond strictly technical disclosures. In addition, the "near expiration date of the patents" is irrelevant to the terms of the Proposed Protective Order. Again, JohnsonFoils has requested information that is ostensibly beyond the technical practice of the patents in suit.

Document 53-3

Despite your failure to reasonably confer with us regarding the terms of Voith's Proposed Protective Order, we remain willing to work with you in the hope that we can resolve our differences without the involvement of the Court. To that end, we have reviewed the protective order you sent to us on November 16 ("the JF Protective Order"). Although we are still in the process of evaluating the full extent of the differences between the JF Protective Order and Voith's Proposed Protective Order, we have reviewed your proposed confidentiality designation, and, for the reasons stated below, find it inadequate to reasonable protect Voith's confidential information from the risk of improper disclosure or use.

Unlike Voith's Proposed Protective Order, which provides for two levels of confidentiality "Confidential" and "Highly Confidential," the JF Protective Order provides for only one confidentiality designation: "Attorneys' Eyes Only." Ordinarily an "Attorneys' Eyes Only" designation provides the strongest protection available short of withholding the documents completely. However, JohnsonFoils' definition of "Attorneys' Eyes Only" is very broad, is not limited to attorneys, and does not bar attorneys with access to confidential information from prosecuting patent applications on subjects related to the patents-in-suit. See JF Protective Order, ¶5. Specifically, the JF Protective Order permits a "party representative," all in-house attorneys, and all outside counsel to review material marked "Attorneys' Eyes Only." The "party representative" appears to include at least any employee or executive of JohnsonFoils. The "inhouse attorneys" appears to include any attorney regularly employed by JohnsonFoils, including its patent attorneys. Moreover, because the JF Proposed Protective Order also appears to permits disclosure to employees of such attorneys and individuals, even non-attorney patent agents would have access to Attorneys' Eyes Only information. Although the JF Protective Order states that Voith's confidential information would be used solely for the purposes of this litigation, it would be very difficult, if not impossible, to detect an improper use. In stark contrast to the JF Proposed Protective Order, Voith's Proposed Protective Order strictly limits material designated Highly Confidential to outside counsel retained for this litigation, and qualified experts, and further bars any outside counsel with access to Highly Confidential information from involvement in related patent matters for a period of three (3) years.

The extraordinarily broad disclosures permitted by your proposed "Attorneys' Eyes Only" designation, as described in detail above, pose an unacceptably high risk to Voith that its confidential information will be improperly disclosed or used. For example, we do not think it is reasonable to expect that a patent prosecutor who has seen technical information relating to Voith's paper machines and is working to draft claims to cover JohnsonFoils' competitors will not be influenced by that disclosure. Nor do we think it reasonable to expect that an in-house company representative or counsel considering a business plan or contract will not be influenced by prior exposure to details of Voith's-a direct competitor-confidential business and financial information. The JF Protective Order is unacceptable because it fails to account for these reasonable risks by balancing the harm to Voith against the prejudice to JohnsonFoils limiting the disclosure of Voith's confidential information as required. Indeed, JohnsonFoils has failed to articulate any prejudice that would result from the provisions of Voith's Proposed Protective Order.

To address Voith's reasonable interest in limiting the risk that its confidential information will be misused, we request that you reconsider the designations defined in Voith's Proposed Protective Order: "Highly Confidential," and "Confidential." To the extent that you do not agree with this proposal, please explain why JohnsonFoils would be prejudiced by the proposed limitations, and why JohnsonFoils believes that any asserted prejudice outweighs the risk to Voith that its confidential information will be improperly disclosed or used.

Please let us know when you are available to discuss these issues.

Best regards,

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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Philadelphia, PA 19103
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www.volpe-koenig.com

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Exhibit 19

From: NEAL GOLDBERG Sent: Wed 11/21/2007 04:52 PM Rcvd: Wed 11/21/2007 04:52 PM

To: Tony Volpe (TVolpe@volpe-koenig.com)

CC: Poff, Adam (APOFF@ycst.com); Ryan O'Donnell (RODonnell@yolpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com; MICHAEL FINK (MICHAELF); NEIL

GREENBLUM (NEILG); NEAL GOLDBERG (NEALG)

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Tony:

As we have explained, Voith's proposed "Highly Confidential" and "Confidential" designations, and associated restrictions, are intended to protect Voith's *confidential* information from the risk of improper use, not, as your response suggests, to limit the disclosure of "subject matter [that] has long been public." That a document relates to a machine embodying the patented invention does not foreclose the real possibility that such a document also contains sensitive proprietary information that has never been disclosed. For at least that reason, as we explained in our last e-mail, the term of the patents-in-suit is irrelevant. As we have explained, the very real risk that an attorney involved in patent prosecution will inadvertently, and improperly, benefit from the disclosure of Voith's proprietary information outweighs any prejudice to JohnsonFoils from limiting the disclosure of Voith's confidential information to those of its litigation counsel who are precluded from prosecution on matters relating to the Patents-in-Suit.

In addition, we see no reason why it is necessary for a "party representative" or in-house counsel to have access to Voith's confidential information. Again, Voith has never proposed restricting anyone's access to information that "has long been public." The prejudice to a party of disclosing its proprietary information, whether technical or not, to a competitor is indisputable. For that reason, we asked you, and we now ask you again, to explain why any prejudice to JohnsonFoils from our proposed restrictions outweighs the clear prejudice to Voith. We appreciate your offer to limit "in-house counsel" to nonprosecuting attorneys, but, at least, your proposal would do nothing to address the prejudice to Voith of disclosing its non-technical, but still highly sensitive, proprietary business information.

We point out that we have always been willing to limit the use of our proposed "Confidential" and "Highly Confidential" designations to nonpublic documents and information. Therefore, to the extent that your objection to our proposed confidentiality designations is based on your desire to circulate information that "has long been public," we ask that you withdraw your objection.

Finally, it is unfortunate that, without providing any explanation why JohnsonFoils believes it would be prejudiced by Voith's proposed confidentiality designations, you have refused our invitation to discuss these issues and have instead insisted that we "make the necessary showing under Rule 26."

Again, we urge you to reconsider our proposed confidentiality designations or provide a counter-proposal that addresses Voith's concerns. To that end, we again invite you to discuss the terms of an agreed protective order in a teleconference at 4:00 p.m. on this coming Monday, November 26, 2007.

Regards,

Neal

Neal Goldberg Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191 Tel: (703) 716 1191 Fax: (703) 716 1180

E-Mail: ngoldberg@gbpatent.com

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From: Tony Volpe [mailto:TVolpe@volpe-koenig.com] Sent: Wednesday, November 21, 2007 11:14 AM

To: MICHAEL FINK

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Michael:

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For our part, we do not see your concerns as being realistic, but remind you that you are always free to make the necessary showing under Rule 26 for the protection of specific information.

You should not take the decision not to engage in the debate invited by the first two paragraphs of

your message to in any way indicate agreement with your continued attempts to vilify our positions.

Best regards,

Tony

From: MICHAEL FINK [mailto:MFINK@gbpatent.com]

Sent: Tuesday, November 20, 2007 6:36 PM

To: Tony Volpe

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony:

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Despite your failure to reasonably confer with us regarding the terms of Voith's Proposed Protective Order, we remain willing to work with you in the hope that we can resolve our differences without the involvement of the Court. To that end, we have reviewed the protective order you sent to us on November 16 ("the JF Protective Order"). Although we are still in the process of evaluating the full extent of the differences between the JF Protective Order and Voith's Proposed Protective Order, we have reviewed your proposed confidentiality designation, and, for the reasons stated below, find it inadequate to reasonable protect Voith's confidential information from the risk of improper disclosure or use.

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¶5. Specifically, the JF Protective Order permits a "party representative," all in-house attorneys, and all outside counsel to review material marked "Attorneys' Eyes Only." The "party representative" appears to include at least any employee or executive of JohnsonFoils. The "inhouse attorneys" appears to include any attorney regularly employed by JohnsonFoils, including its patent attorneys. Moreover, because the JF Proposed Protective Order also appears to permits disclosure to employees of such attorneys and individuals, even non-attorney patent agents would have access to Attorneys' Eyes Only information. Although the JF Protective Order states that Voith's confidential information would be used solely for the purposes of this litigation, it would be very difficult, if not impossible, to detect an improper use. In stark contrast to the JF Proposed Protective Order, Voith's Proposed Protective Order strictly limits material designated Highly Confidential to outside counsel retained for this litigation, and qualified experts, and further bars any outside counsel with access to Highly Confidential information from involvement in related patent matters for a period of three (3) years.

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Please let us know when you are available to discuss these issues.

Best regards.

Michael J. Fink, Esq.

Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191

Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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Exhibit 20

** Forwarded on Mon 11/26/2007 10:32 AM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Mon 11/26/2007 09:26 AM Rcvd: Mon 11/26/2007 09:26 AM To: NEAL GOLDBERG (NEALG)

CC: Poff, Adam (APOFF@ycst.com); Ryan O'Donnell (RODonnell@yolpe-koenig.com); gseitz@svglaw.com; Pmcgonigle@svglaw.com; MICHAEL FINK (MICHAELF); NEIL

GREENBLUM (NEILG)

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No.

J214720)

Hello Neal:

I can only reiterate our previously stated position. We do not accept that there is highly sensitive information simply because you say there may be such information. This is similar to your rejection of our view that the patents are soon to expire and the related technology is old and admitted to be in the public domain. As we stated previously, you always have the right to seek protection under the rules for specific information by demonstrating the alleged risk to that specific information by disclosure under our proposed order.

As to a party representative, we believe it is necessary to our defense to have the benefit of open discussions with someone knowledgeable about the industry. Certain, this is a risk that Voith understood when it asserted the patents. To ask Asten Johnson to defend itself with out the benefit of access to the same information that is available to Voith is unreasonable.

In view of our impasse, we expect you to immediately produce Voith's discovery under the Court's standing order.

Best regards,

Tony

From: NEAL GOLDBERG [mailto:ngoldberg@gbpatent.com]

Sent: Wednesday, November 21, 2007 4:53 PM

To: Tony Volpe

Cc: Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com; MICHAEL FINK; NEIL

GREENBLUM: NEAL GOLDBERG

Subject: RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony:

As we have explained, Voith's proposed "Highly Confidential" and "Confidential" designations, and associated restrictions, are intended to protect Voith's *confidential* information from the risk of improper use, not, as your response suggests, to limit the disclosure of "subject matter [that] has long been public." That a document relates to a machine embodying the patented invention does not foreclose the

real possibility that such a document also contains sensitive proprietary information that has never been disclosed. For at least that reason, as we explained in our last e-mail, the term of the patents-in-suit is irrelevant. As we have explained, the very real risk that an attorney involved in patent prosecution will inadvertently, and improperly, benefit from the disclosure of Voith's proprietary information outweighs any prejudice to JohnsonFoils from limiting the disclosure of Voith's confidential information to those of its litigation counsel who are precluded from prosecution on matters relating to the Patents-in-Suit.

In addition, we see no reason why it is necessary for a "party representative" or in-house counsel to have access to Voith's confidential information. Again, Voith has never proposed restricting anyone's access to information that "has long been public." The prejudice to a party of disclosing its proprietary information, whether technical or not, to a competitor is indisputable. For that reason, we asked you, and we now ask you again, to explain why any prejudice to JohnsonFoils from our proposed restrictions outweighs the clear prejudice to Voith. We appreciate your offer to limit "in-house counsel" to nonprosecuting attorneys, but, at least, your proposal would do nothing to address the prejudice to Voith of disclosing its non-technical, but still highly sensitive, proprietary business information.

We point out that we have always been willing to limit the use of our proposed "Confidential" and "Highly Confidential" designations to nonpublic documents and information. Therefore, to the extent that your objection to our proposed confidentiality designations is based on your desire to circulate information that "has long been public," we ask that you withdraw your objection.

Finally, it is unfortunate that, without providing any explanation why JohnsonFoils believes it would be prejudiced by Voith's proposed confidentiality designations, you have refused our invitation to discuss these issues and have instead insisted that we "make the necessary showing under Rule 26."

Again, we urge you to reconsider our proposed confidentiality designations or provide a counter-proposal that addresses Voith's concerns. To that end, we again invite you to discuss the terms of an agreed protective order in a teleconference at 4:00 p.m. on this coming Monday, November 26, 2007.

Regards,

Neal

Neal Goldberg Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191 Tel: (703) 716 1191 Fax:(703) 716 1180

E-Mail: ngoldberg@gbpatent.com

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From: Tony Volpe [mailto:TVolpe@volpe-koenig.com] Sent: Wednesday, November 21, 2007 11:14 AM

To: MICHAEL FINK

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com **Subject:** RE: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Document 53-3

Michael:

The third and fourth paragraphs below exemplify why your proposal is unworkable. There is little, if any, reason for your broad exclusion of any attorney who sees Voith's information from prosecuting patents. The subject matter has long been public and there is little, if any, information to be produced that relates to current prosecution of subject matter in patents that are near to expiration.

If you are concerned about who serves as the "party representative," we are willing to consider what you think are necessary safeguards. As to in-house counsel, I see no reason why such counsel should be excluded. In our specific case, the in-house general counsel is not a technical person and is not a patent prosecutor. If you want to exclude in-house patent prosecution personnel, we will consider your proposal.

For our part, we do not see your concerns as being realistic, but remind you that you are always free to make the necessary showing under Rule 26 for the protection of specific information.

You should not take the decision not to engage in the debate invited by the first two paragraphs of your message to in any way indicate agreement with your continued attempts to vilify our positions.

Best regards,

Tony

From: MICHAEL FINK [mailto:MFINK@gbpatent.com]

Sent: Tuesday, November 20, 2007 6:36 PM

To: Tony Volpe

Cc: NEAL GOLDBERG; Poff, Adam; Ryan O'Donnell; gseitz@svglaw.com; Pmcgonigle@svglaw.com Subject: Voith vs. Johnson Foils, USDC of Delaware: 1:07-cv-00226-UNA (Our Ref. No. J214720)

Tony:

As explained in our previous correspondence, it is unreasonable for you to reject our Proposed Protective Order without providing any specific objections or proposed revisions. Your bald assertion that our Proposed Protective Order "goes well beyond anything necessary for this technology," is baseless and falls far short of a good faith effort to confer. Moreover, JohnsonFoils has requested confidential information that is ostensibly beyond strictly technical disclosures. In addition, the "near expiration date of the patents" is irrelevant to the terms of the Proposed Protective Order. Again, JohnsonFoils has requested information that is ostensibly beyond the technical practice of the patents in suit.

Despite your failure to reasonably confer with us regarding the terms of Voith's Proposed Protective Order, we remain willing to work with you in the hope that we can resolve our differences without the involvement of the Court. To that end, we have reviewed the protective order you sent to us on November 16 ("the JF Protective Order"). Although we are still in the process of evaluating the full extent of the differences between the JF Protective Order and Voith's Proposed Protective Order, we have reviewed your proposed confidentiality designation, and, for the reasons stated below, find it inadequate to reasonable protect Voith's confidential information from the risk of improper disclosure or use.

Unlike Voith's Proposed Protective Order, which provides for two levels of confidentiality "Confidential" and "Highly Confidential," the JF Protective Order provides for only one confidentiality designation: "Attorneys' Eyes Only." Ordinarily an "Attorneys' Eyes Only" designation provides the strongest protection available short of withholding the documents completely. However, JohnsonFoils' definition of "Attorneys' Eyes Only" is very broad, is not limited to attorneys, and does not bar attorneys with access to confidential information from prosecuting patent applications on subjects related to the patents-in-suit. See JF Protective Order, ¶5. Specifically, the JF Protective Order permits a "party representative," all in-house attorneys, and all outside counsel to review material marked "Attorneys' Eyes Only." The "party representative" appears to include at least any employee or executive of JohnsonFoils. The "inhouse attorneys" appears to include any attorney regularly employed by JohnsonFoils, including its patent attorneys. Moreover, because the JF Proposed Protective Order also appears to permits disclosure to employees of such attorneys and individuals, even non-attorney patent agents would have access to Attorneys' Eyes Only information. Although the JF Protective Order states that Voith's confidential information would be used solely for the purposes of this litigation, it would be very difficult, if not impossible, to detect an improper use. In stark contrast to the JF Proposed Protective Order, Voith's Proposed Protective Order strictly limits material designated Highly Confidential to outside counsel retained for this litigation, and qualified experts, and further bars any outside counsel with access to Highly Confidential information from involvement in related patent matters for a period of three (3) years.

The extraordinarily broad disclosures permitted by your proposed "Attorneys' Eyes Only" designation, as described in detail above, pose an unacceptably high risk to Voith that its

confidential information will be improperly disclosed or used. For example, we do not think it is reasonable to expect that a patent prosecutor who has seen technical information relating to Voith's paper machines and is working to draft claims to cover JohnsonFoils' competitors will not be influenced by that disclosure. Nor do we think it reasonable to expect that an in-house company representative or counsel considering a business plan or contract will not be influenced by prior exposure to details of Voith's-a direct competitor-confidential business and financial information. The JF Protective Order is unacceptable because it fails to account for these reasonable risks by balancing the harm to Voith against the prejudice to JohnsonFoils limiting the disclosure of Voith's confidential information as required. Indeed, JohnsonFoils has failed to articulate any prejudice that would result from the provisions of Voith's Proposed Protective Order.

To address Voith's reasonable interest in limiting the risk that its confidential information will be misused, we request that you reconsider the designations defined in Voith's Proposed Protective Order: "Highly Confidential," and "Confidential." To the extent that you do not agree with this proposal, please explain why JohnsonFoils would be prejudiced by the proposed limitations, and why Johnson Foils believes that any asserted prejudice outweighs the risk to Voith that its confidential information will be improperly disclosed or used.

Please let us know when you are available to discuss these issues.

Best regards,

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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Exhibit 21

From: MICHAEL FINK

Sent: Fri 11/30/2007 05:24 PM Rcvd: Fri 11/30/2007 05:24 PM

To: Tony Volpe (TVolpe@volpe-koenig.com): George H Seitz III (gseitz@svglaw.com): Poff.

Adam (APOFF@ycst.com); Stover, Chad (CStover@ycst.com)

CC: NEAL GOLDBERG (NEALG); Ryan O'Donnell (RODonnell@volpe-koenig.com); Patricia

P McGonigle (pmcgonigle@svglaw.com)

BCC: NEIL GREENBLUM (NEILG); ORCHID RUSHENAS (ORCHIDR)

Subject: Voith v. JohnsonFoils; Our Ref.No. J214720

Tony.

We write to ask if you will agree to an interim compromise to our protective order dispute which would provide at least some of Plaintiff's counsel with full access to Voith's document production prior to the parties agreeing on an appropriate protective order or a ruling from the Court on our protective order dispute.

So that discovery may proceed in accordance with the scheduling order, we propose the following interim compromise based on Rule 26.2:

If any documents are deemed confidential by the producing party and the parties have not been able to agree on an appropriate protective order, until a protective order is in effect, disclosure should be limited to members and employees of the firm of trial counsel who have entered an appearance, and, where appropriate, have been admitted pro hac vice. Such persons are under an obligation to keep such documents confidential and to use them only for purposes of litigating the case. In addition, if any documents are designated attorneys-eyes only or highly confidential by the producing party, until the parties agree on an appropriate protective order or the Court rules on the dispute, disclosure is further limited to those individuals enumerated above who are not involved in competitive business activities. including patent prosecution relating to the subject matter of the patents-in-suit, for a period of three (3) years subsequent to receiving said disclosure. The above limitation imposed on individuals receiving the disclosures designated attorneys-eyes only or highly confidential by the producing party is binding until modified by the Court,

This would permit discovery to proceed until the parties agree on an appropriate protective order or the Court rules on the dispute. We note that, although your Opposition to Voith's pending Motion to Compel mentions that such a limitation "could potentially exclude JohnsonFoils' litigation counsel from reviewing [Voith's highly confidential information]," you have never specifically stated that any of JohnsonFoils' litigation counsel would actually be excluded. Nor have you identified any particular attorneys for which Voith's proposed limitation would be burdensome. To the extent that there is at least some qualified attorney or employee, including local counsel, who would not be burdened by a limitation on competitive business activities, we would be receptive to a reasonable proposal including the use of a suitable Chinese wall to insulate that attorney from individuals involved in competitive business activities.

We emphasize that our proposal would be superseded by an appropriate protective order later agreed to by the parties and/or entered by the Court.

Please let us know as soon as possible if you agree, or would like to confer by telephone on a suitable counter-proposal.

Best regards.

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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Exhibit 22

** Forwarded on Mon 12/3/2007 07:27 AM **

From: Tony Volpe (TVolpe@volpe-koenig.com)

Sent: Sun 12/2/2007 10:04 PM Rcvd: Sun 12/2/2007 10:04 PM

To: MICHAEL FINK (MICHAELF); George H Seitz III (gseitz@svglaw.com); Poff, Adam

(APOFF@ycst.com); Stover, Chad (CStover@ycst.com)

CC: NEAL GOLDBERG (NEALG); Ryan O'Donnell (RODonnell@volpe-koenig.com); Patricia

P McGonigle (pmcgonigle@svglaw.com)

Subject: RE: Voith v. JohnsonFoils; Our Ref.No. J214720

Michael, we do not see you proposal as a compromise. Rather, we are operating under a compromise, the Judge's default Order, and demand that you produce under that order immediately without any unilateral demands. As to Friday's hearing, we note that the protective order is not the issue and you cannot excuse your failure to produce as being subject to a pending motion.

Best regards,

Tony

Anthony S. Volpe, Attorney at Law Phone: 215-568-6400, Ext. 101

Fax: 215-568-6499

E-mail: AVolpe@Volpe-Koenig.com

From: MICHAEL FINK [mailto:MFINK@gbpatent.com]

Sent: Friday, November 30, 2007 5:25 PM

To: Tony Volpe: George H Seitz III: Poff, Adam: Stover, Chad Cc: NEAL GOLDBERG; Ryan O'Donnell; Patricia P McGonigle Subject: Voith v. JohnsonFoils; Our Ref.No. J214720

Tony,

We write to ask if you will agree to an interim compromise to our protective order dispute which would provide at least some of Plaintiff's counsel with full access to Voith's document production prior to the parties agreeing on an appropriate protective order or a ruling from the Court on our protective order dispute.

So that discovery may proceed in accordance with the scheduling order, we propose the following interim

compromise based on Rule 26.2:

If any documents are deemed confidential by the producing party and the parties have not been able to agree on an appropriate protective order, until a protective order is in effect, disclosure should be limited to members and employees of the firm of trial counsel who have entered an appearance, and, where appropriate, have been admitted pro hac vice. Such persons are under an obligation to keep such documents confidential and to use them only for purposes of litigating the case. In addition, if any documents are designated attorneys-eyes only or highly confidential by the producing party, until the parties agree on an appropriate protective order or the Court rules on the dispute, disclosure is further limited to those individuals enumerated above who are not involved in competitive business activities, including patent prosecution relating to the subject matter of the patents-in-suit, for a period of three (3) years subsequent to receiving said disclosure. The above limitation imposed on individuals receiving the disclosures designated attorneys-eyes only or highly confidential by the producing party is binding until modified by the Court.

Document 53-3

This would permit discovery to proceed until the parties agree on an appropriate protective order or the Court rules on the dispute. We note that, although your Opposition to Voith's pending Motion to Compel mentions that such a limitation "could potentially exclude JohnsonFoils' litigation counsel from reviewing [Voith's highly confidential information]," you have never specifically stated that any of JohnsonFoils' litigation counsel would actually be excluded. Nor have you identified any particular attorneys for which Voith's proposed limitation would be burdensome. To the extent that there is at least some qualified attorney or employee, including local counsel, who would not be burdened by a limitation on competitive business activities, we would be receptive to a reasonable proposal including the use of a suitable Chinese wall to insulate that attorney from individuals involved in competitive business activities.

We emphasize that our proposal would be superseded by an appropriate protective order later agreed to by the parties and/or entered by the Court .

Please let us know as soon as possible if you agree, or would like to confer by telephone on a suitable counter-proposal.

Best regards,

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@obpatent.com http://www.gbpatent.com/

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Exhibit 23

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VIA E-MAIL AND FACSIMILE

3 PAGES TO 703-716-1180

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BRINGING LAW TO YOUR IDEAS .

Anthony S. Volpe avolpe@volpe-koenig.com

December 7, 2007

Neil F. Greenblum, Esquire Michael J. Fink, Esquire Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191

Voith Paper GMBH & Co. KG v. JohnsonFoils, Inc. In the United States District Court for the District of Delaware Civil Action No. 07-226

Dear Counsel:

Re:

This letter addresses a number of outstanding discovery issues which have been unresolved for some time.

JohnsonFoils has repeatedly requested that Voith immediately produce its documents in accordance with Local Rule 26.2 without the extraneous limitations provided in your November 7, 2007 letter. Your November 26, 2007 response that you will only produce documents in accordance with your self-imposed restrictions goes well beyond Local Rule 26.2 which provides in pertinent part that:

If any documents are deemed confidential by the producing party and the parties have not stipulated to a confidentiality agreement, until such an agreement is in effect, disclosure shall be limited to members and employees of the firm of trial counsel who have entered an appearance and, where appropriate, have been admitted <u>pro hac vice</u>. Such persons are under an obligation to keep such documents confidential and to use them only for purposes of litigating the case.

Clearly, Local Rule 26.2 does not permit a party to unilaterally insert additional restrictions. Since you have not moved for a protective order, your responses are well overdue.

Based upon our prior correspondence and the briefing regarding the motion to compel, it appears that we are at an impasse on this issue and we intend to move to compel production of documents. Please advise if you disagree. If you have

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Neil F. Greenblum, Esquire Michael J. Fink, Esquire Page 2 December 7, 2007 C.A. No. 07-226

reconsidered your position, we will be available to discuss this issue today or on Monday.

The next issue to address is Voith's voluminous objections to JohnsonFoils First and Second Set of Document Requests. We noted with interest that many of Voith's objections in its discovery responses are very similar to those Voith found objectionable in your October 12, 2007 letter and in its Motion to Compel. We do not accept your objections and ask that you reconsider your objections in light of your prior positions.

We now turn to three specific requests for which Voith stated that no documents exist, or if they exist, they would not be produced. If the position is that no documents exist, please provide a certification from Voith or its counsel that no documents exist. If documents exist and you are refusing to identify them on your privilege log, please provide a certification from Voith or its counsel on the basis for that refusal.

In response to document request 10, which seeks all prior art known to Voith, the response stated that all prior art was cited in the Patents-In-Suit. JohnsonFoils expects that Voith has made a good faith effort to examine its records, including, but not limited to, all counterpart and related patent applications, and will rely on Voith's representations.

In response to document request 11, which seeks all design, installation and manufacturing documentation associated with the subject matter of the Patents-in-Suit, Voith states that there are no responsive documents. We find this hard to believe and it leads us to the conclusion that Voith has not preserved documents in accordance with its obligations under the rules.

In response to document request 13, which seeks documents associated with Voith's evaluation of any potential infringement by a third party of the subject matter of the Patents-In-Suit, Voith has refused to produce any documents based on its objections. The existence of other claims of infringement against third parties is clearly relevant to the instant case. To the extent that certain documents may be subject to a claim of privilege, those documents must be identified on your privilege log. We find it hard to believe that there are no other responsive documents and

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Neil F. Greenblum, Esquire Michael J. Fink, Esquire Page 3 December 7, 2007 C.A. No. 07-226

request that you revise and supplement your response by producing non-privileged documents.

To the extent that Voith is unwilling to produce the requested documents and supplement its responses, please let us know by the close of business on Tuesday, <u>December 11, 2007</u>. We are available to confer with you on any of these issues today or on <u>Monday</u>, <u>December 10, 2007</u>. Please suggest a time to confer.

Very truly yours,

Volpe and Koenig, P.C.

ASV/cps

cc: All counsel of record by e-mail.

Exhibit 24

LAW OFFICES

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LUBA T. LEB 9

TOTAL L'EB 9 James Kenneth Moore, Jr. Enoch Peavey ANDREW WRIGHT KATRIN VEHTER, PLD. O AZZA JAYAPRAKASII JONATIIAN MILLER

PATENT, COPYRIGHT AND TRADEMARK MATTERS 1950 ROLAND CLARKE PLACE RESTON, VA 20191-1411 TEL: (703) 716-1191 FAX: (703) 716-1180 EMAIL: gbpatent@gbpatent.com www.gbpatent.com

December 10, 2007

HEAL GOLDBERG STEVEN E. POLLICOFF * VARD MAJIDUDDIN, PLD. () SARAII J. SMALL

Of COUNSES. of Coursel: Bruce H. Stones. Jr. Andrew M. Calderon Charles S. Murray, Jr. SEAN MYERS-PAYNE, PAOL LESLIE & PAPERNER DICHARD I M-CRATH BARRY I HOLLANDER

TECHNICAL, ADVISORS ; THOMAS WEBER, PA.D. ZHIDONG HAO, PA.D. MONICA S. VILLAGADDI BO BIN JANG PLD. WALTER SCHLAPKOHL, PLD.

- * Admitted to a bar av namt rehto
- D EUROPEAN PATENT ATTORNEY & KORRAN PATENT ATTORNEY A KOREAN FALLAL ALLOWER D REGISTERED PATENT AGENT

VIA EMAIL(PDF)

Tony Volpe, Esq. Volpe and Koenig, P.C. United Plaza, Suite 1600 30 South 17th Street Philadelphia, PA 19103

Re:

Voith Paper GmbH & Co. KG v. JohnsonFoils, Inc. C.A. No. 07-0226-JJF. Our Ref.: 214720.

Dear Tony:

We write to respond to your letter dated Friday, December 7, 2007, relating to discovery issues ("JohnsonFoils' Letter dated 12-07-2007"). As explained in detail below, we disagree with your characterization of the parties' pending discovery disputes and request that you clarify and explain your objections to assist us in narrowing any disagreement. We are presently available to confer with you regarding pending discovery disputes on either the morning of Thursday, December 13, or the morning of Friday, December 14, 2007. We invite you, in the interim, to provide us with the clarifications and explanations requested below.

Although, as we have repeatedly stated, we prefer to resolve the parties' protective order dispute with an agreed protective order, we have requested that the Court bar disclosure of Voith's Highly Confidential information to individuals involved in competitive activities for or on behalf of JohnsonFoils pending resolution of the parties' protective order dispute. See Voith's Reply to JohnsonFoils' Opposition to Voith's Motion to Compel, at 11-12. Voith is also actively in the process of continuing its investigation and supplementing its document production. So as not to delay discovery any further, we again ask that you accept our offer to provide Highly Confidential documents to JohnsonFoils litigation counsel not involved in competitive activities for JohnsonFoils pending resolution of the parties' protective order dispute by the Court.

Responding to the specific issues raised in your letter, we disagree with your characterization of the timeliness of Voith's document production. Voith's November 7 production preceded the production of any of JohnsonFoils' documents by nearly two weeks.

December 10, 2007

Page -2-

See Letter from Neal Goldberg to Anthony S. Volpe, dated November 7, 2007. JohnsonFoils' unreasonable return of Voith's production, without any attempt to confer with Voith, does not alter the timeliness of Voith's production. Nowhere do the Federal Rules provide that a party is required to produce, and reproduce, documents that have been unreasonably refused. As we have explained in detail in our Reply to JohnsonFoils' Opposition to Voith's Motion to Compel, Voith's production was fully compliant with Rule 26.2. Not only that, but Voith went further than the requirements of Rule 26.2 by providing JohnsonFoils with documents marked Highly Confidential that are the subject of the parties' ongoing protective order negotiations.

To the extent that JohnsonFoils' review of Voith's documents has been delayed, that delay is easily attributable to JohnsonFoils' failure to raise the potential of conflicts arising from its trial counsel's involvement in competitive patent prosecution activities sooner. Despite being informed of Voith's proposed confidentiality levels. Confidential and Highly Confidential, on September 21, 2007, JohnsonFoils waited until two weeks after receiving Voith's Proposed Protective Order before flatly refusing to agree to a limit on the disclosure of Voith's Highly Confidential documents to individuals involved in competitive activities, including competitive patent prosecution, for or on behalf of JohnsonFoils. Even then, JohnsonFoils made no reference to potential conflicts due to its trial counsel's competitive activities, only denying, incredibly, that Voith had any Highly Confidential information to protect:

[JohnsonFoils] can only reiterate [its] previously stated position. We do not accept that there is highly sensitive information simply because [Voith] say[s] there may be such information.

See Email from Anthony S. Volpe to Neal Goldberg, dated November 26, 2007. In that very same Email, JohnsonFoils' not only admitted the existence of Voith's Highly Confidential information, but asserted that it would be prejudiced by any bar on sharing that information with a JohnsonFoils' representative:

As to a party representative, we believe it is necessary to our defense to have the benefit of open discussions with someone knowledgeable about the industry. Certain (sic), this is a risk that Voith understood when it asserted the patents. To ask AstenJohnson to defend itself without the benefit of access to the same information that is available to Voith is unreasonable.

Id. JohnsonFoils' assertion that Voith understood the risk of disclosing its Highly Confidential information to a competitor is inconsistent with JohnsonFoils' claim that no such information exists.

It was not until JohnsonFoils' Opposition to Voith's Motion to Compel, filed November 28, 2007, that JohnsonFoils said anything about the potential exclusion of its own trial counsel due to trial counsel's involvement in competitive patent prosecution for or on behalf of JohnsonFoils. See JohnsonFoils' Opposition to Voith's Motion to Compel, D.I. 46, at p. 2, fn. 1 ("Voith's restrictions . . . could potentially exclude JohnsonFoils' litigation counsel . . ."). Even then, JohnsonFoils' Opposition referred only to the "potential" exclusion of some unnamed trial counsel, but identified no specific patent prosecution conduct or any specific patent prosecutors.

December 10, 2007

Page -3-

To this date, JohnsonFoils has failed to provide sufficient detail of this purported conflict to permit Voith to evaluate the prejudice, if any, to JohnsonFoils of agreeing to Voith's proposed prosecution bar and/or other limits on the disclosure of Voith's Highly Confidential documents to JohnsonFoils' trial counsel. To the extent that JohnsonFoils' ability to review Voith's responsive Highly Confidential documents has been delayed, the delay is fairly attributed to JohnsonFoils' failure to alert Voith of this potential conflict rather than any omission by Voith.

Moreover, we disagree with your further contention that the parties' protective order dispute is not before the Court. Although Voith's Motion to Compel addressed the failure of JohnsonFoils to respond to any of Voith's discovery requests, JohnsonFoils squarely put the parties' protective order dispute before the Court in its opposition—including JohnsonFoils' erroneous characterization of Voith's restrictions on the disclosure of Highly Confidential documents in Voith's November 7, 2007, document production—as JohnsonFoils' excuse for failing to respond to discovery requests. Because JohnsonFoils raised the protective order dispute in its Opposition, Voith addressed the issue in its Reply, and requested that the Court provide a limitation on JohnsonFoils' disclosure of Voith's highly confidential documents to individuals involved in competitive activities, including patent prosecution. See Voith's Reply to JohnsonFoils' Opposition to Voith's Motion to Compel, at 11-12.

With respect to your further request that Voith "provide a certification" that certain documents do not exist, we object to your request as unduly burdensome for purporting to impose on Voith greater obligations to respond to your requests for production than required by the Federal Rules of Civil Procedure. In response to your specific remarks regarding JohnsonFoils' Requests for Production Nos. 10, 11, and 13, Voith responds generally as follows. First, we note that your letter mischaracterizes each of your requests for production by 1) failing to incorporate the definitions associated with the requests, and 2) misstating the requests. In addition, your letter fails to address or explain any of Voith's objections to those requests. For those reasons, inter alia, your letter misstates Voith's objections and responses to those requests. Because your discussion of Voith's responses to those requests misstates your requests, Voith's responses, and the context of Voith's responses, Voith generally responds to your objections to Voith's responses by referring you to Voith's actual responses, and inviting you to address Voith's actual objections and responses in order to narrow any dispute.

Specifically, with respect to JohnsonFoils' Request For Production No. 10, we note that your restatement of your request is incorrect. Your Request No. 10 actually asks for "[a]ll prior art known to Applicant to be associated with or related to the subject matter of the Patents-in-Suit." We further note that this request is based on the objected-to JohnsonFoils Definitions Nos. 4, 9, and 10. Voith's response is based on JohnsonFoils' actual request in the context of JohnsonFoils' stated definitions, and Voith's objections. For at least these reasons, we disagree with your characterization of Voith's response.

With respect to JohnsonFoils' Request For Production No. 11, we note that your restatement is incorrect. Your Request No. 11 actually asks for "[a]ll design, installation and manufacturing documentation in Applicant files associated with or related to the subject matter of the Patents-in-Suit." We further note that this request is based on the objected-to JohnsonFoils Definitions Nos. 4, 9, and 10. Voith's response is based on JohnsonFoils' actual

December 10, 2007

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request in the context of JohnsonFoils' stated definitions, and Voith's objections. Please explain your reasons for asserting that Voith's response to your actual Request No. 11, as stated in the context of your definitions and Voith's objections, is inadequate.

Similarly, with respect to JohnsonFoils' Request for Production No. 13, we note that your restatement is incorrect. Your Request No. 13 actually asks for "[a]ll documents associated with or related to Plaintiff's evaluation of any potential infringement by any third party of the subject matter of the Patents-in-Suit." We further note that this request is based on the objected-to JohnsonFoils Definitions Nos. 4 and 9. Voith's response is based on JohnsonFoils' actual request in the context of JohnsonFoils' stated definitions, and Voith's objections. Please explain your reasons for asserting that Voith's response to your actual Request No. 13, as stated in the context of your definitions and Voith's objections, is inadequate. In response to your assertion that "the existence of other claims of infringement against third parties is clearly relevant to the instant case," JohnsonFoils Letter dated 12-7-2007, at 2 (emphasis supplied), Voith refers you to Voith's response in the context of your definitions and Voith's objections. Notwithstanding the foregoing, to help clarify your objection and assist us in potentially narrowing any disagreement, please explain your basis for asserting that potential infringement claims Voith might have against third parties are relevant.

Although your letter purports to respond to Voith's objections to JohnsonFoils' requests for production, your letter fails to identify any specific JohnsonFoils request for production or, for that matter, any particular objection. As a result your response does not clarify or explain any of JohnsonFoils' requests for production, and does nothing to overcome Voith's objections. Instead, your letter states, without any specific reference an objection or discovery request, that JohnsonFoils "does not accept [Voith's] objections and ask[s] that [Voith] reconsider [its] objections in light of Voith's prior positions." JohnsonFoils Letter dated 12-7-2007, at 2. JohnsonFoils also states that it "noted with interest that many of Voith's objections in its discovery responses are very similar to Voith found objectionable in [Voith's] October 12, 2007[,] letter and in [Voith's] Motion to Compel." Id (emphasis supplied). First, as explained in Voith's Reply to JohnsonFoils' Opposition to Voith's Motion to Compel, Voith's objections are objections to JohnsonFoils'—different from Voith's—requests. That JohnsonFoils' objections to Voith's discovery requests are improper does not detract in any way from the propriety of Voith's objections to JohnsonFoils' discovery requests. Please let us know if you have any specific response to a specific Voith objection to a specific JohnsonFoils discovery request so that we may confer on each such objection and request, and narrow any remaining disagreement. We would welcome any clarification or explanation of your discovery requests that is responsive to Voith's objections.

We also note that your Friday, December 7, 2007, fax appears to demand that we respond by Tuesday, December 11, 2007, and provides Voith with insufficient time to evaluate your various objections to Voith's discovery responses. We remind you that Voith provided JohnsonFoils with detailed objections to JohnsonFoils' objections on October 12, attempted to confer with JohnsonFoils regarding those objections on October 24, 2007, and then, only when JohnsonFoils flatly refused to produce documents, indicated that Voith would move to compel JohnsonFoils' production. Voith filed its Motion to Compel on November 9, 2007, after JohnsonFoils continued to refuse to produce documents pursuant to Rule 26.2, and almost a full

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month after objecting to JohnsonFoils' responses. Providing Voith with less than two full business days to evaluate your objections and confer with you is unreasonable. Nonetheless we are presently available to confer with you regarding these issues on either the morning of Thursday, December 13, or the morning of Friday, December 14, 2007. Please suggest a time when you are available to confer.

Sincerely,

GREENBLUM & BERNSTEIN, P.L.C.

Neal Goldberg

Exhibit 25

From: MICHAEL FINK

Sent: Wed 12/12/2007 11:01 AM Rcvd: Wed 12/12/2007 11:01 AM

To: Tony Volpe (TVolpe@volpe-koenig.com)

CC: Ryan O'Donnell (RODonnell@volpe-koenig.com); NEIL GREENBLUM (NEILG); Poff,

Adam (APOFF@ycst.com); Stover, Chad (CStover@ycst.com); George H Seitz III

(gseitz@svglaw.com); Patricia P McGonigle (pmcgonigle@svglaw.com); NEAL GOLDBERG

(NEALG)

BCC: ORCHID RUSHENAS (ORCHIDR)

Subject: RE: Voith Paper GmbH & Co. KG v. JohnsonFoils, Inc. C.A. No. 07-0226-JJF. Our

Ref.: J214720.

Tony.

Responding to your email dated December 11, 2007, we confirm our availability to confer with you on the morning of Thursday, December 13. Our understanding is that we will discuss the issues raised in your letter dated Friday, December 7, and our response dated Monday, December 10, including your objections to Voith's discovery responses and the parties' pending protective order dispute.

As you know, from Voith's November 7 production of documents, and Voith's subsequent correspondence with you. Voith is prepared to produce documents to JohnsonFoils provided that JohnsonFoils agrees to a prosecution bar for attorneys to whom Voith's Highly Confidential information is disclosed. After you rejected Voith's proposal, we then offered to provide documents to JohnsonFoils prior to resolving the parties' long term protective order dispute provided that JohnsonFoils agrees to an interim limit, subject to ultimate approval by the Court, on the prosecution activities of those trial counsel who view Voith's Highly Confidential documents. This proposal would allow JohnsonFoils to obtain access to Voith's documents immediately, subject only to a limit on prosecution that would be subject to Court approval. Such a temporary limit would impose no restraint on JohnsonFoils litigation counsel not presently, or for some time in the future, prosecuting patents in the subject matter of the Patents-in-Suit. Moreover, Voith's proposal would impose no substantial restraint on any JohnsonFoils litigation counsel if the Court ultimately rejects Voith's proposed prosecution bar.

Although we understand that you have, to date, rejected Voith's proposed compromise, because Voith believes that some form of prosecution bar is necessary to protect Voith's Highly

Confidential information, we would like to further explore this issue with you during our Thursday call.

To that end, please let me know which counsel of record for JohnsonFoils is involved in prosecuting patent applications for, or on behalf of, JohnsonFoils or AstenJohnson in the field of papermaking machines. I understand that you have refused to agree to the prosecution bar that we have proposed, but it would be in everyone's best interest to reach a compromise at this time. Indeed, if either you or Ryan is not involved in prosecution matters for JohnsonFoils or AstenJohnson, we should be able to reach a temporary resolution. If, however, every attorney representing JohnsonFoils in the present litigation is presently, or will in the future, also be involved in prosecution matters relating to the subject matter of the Patents-in-Suit for or on behalf of JohnsonFoils or AstenJohnson, that complicates matters.

So that we have a better understanding of the potential for resolving our protective order dispute, please let me know as soon as possible which counsel of record for JohnsonFoils has been involved in prosecution matters for JohnsonFoils or AstenJohnson in the past, which are presently involved in such prosecution matters, and which are expected to be involved in such prosecution matters in the future.

Regarding the time of the call, 11:00 a.m. is preferable. Pursuant to your last email, we will initiate the call.

Regards,

Michael J. Fink, Esq. Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, Virginia 20191 Voice: (703) 716-1191 Facsimile: (703) 716-1180 email: mfink@gbpatent.com http://www.gbpatent.com/

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From: Tony Volpe [mailto:TVolpe@volpe-koenig.com]

Sent: Tuesday, December 11, 2007 9:18 AM

To: NEAL GOLDBERG'

Cc: Ryan O'Donnell; MICHAEL FINK; NEIL GREENBLUM; Poff, Adam; Stover, Chad; ORCHID RUSHENAS;

George H Seitz III: Patricia P McGonigle

Subject: RE: Voith Paper GmbH & Co. KG v. JohnsonFoils, Inc. C.A. No. 07-0226-JJF. Our Ref.: 214720.

Hello Neal:

We have your letter. We do not agree with that letter, we do not agree that there is any protective order issue before the court and maintain that you are in violation of the Court's Order by not producing under the default provisions; however, we are willing to discuss your issues on Thursday morning at any time between 9:30 and 11:30. Please let us know when you will call.

Best regards,

Tony

From: NEAL GOLDBERG [mailto:ngoldberg@gbpatent.com]

Sent: Monday, December 10, 2007 6:22 PM

To: Tony Volpe

Cc: Ryan O'Donnell; MICHAEL FINK; NEIL GREENBLUM; Poff, Adam; Stover, Chad; ORCHID RUSHENAS **Subject:** Voith Paper GmbH & Co. KG v. JohnsonFoils, Inc. C.A. No. 07-0226-JJF. Our Ref.: 214720.

Dear Tony:

Please find attached correspondence relating to the above referenced litigationi.

Please let me know if you have any difficulty opening the attachment.

Sincerely,

Neal Goldberg Greenblum & Bernstein, P.L.C. 1950 Roland Clarke Place Reston, VA 20191 Tel: (703) 716 1191 Fax:(703) 716 1180

E-Mail: ngoldberg@gbpatent.com

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IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

VOITH PAPER GMBH & CO. KG, a Company organized and existing under the laws of Germany,)
Plaintiff,)) C.A. No. 07-0226-JJF
v,)
JOHNSONFOILS, INC., a Delaware Corporation,)
Defendant.))

DECLARATION

- 1. I, Neal Goldberg, am an attorney with the law firm Greenblum & Bernstein, P.L.C., located at 1950 Roland Clarke Place, Reston Virginia, 20191. I am also counsel of record for Voith GmbH & Co. KG ("Voith") in the above captioned action, relating to JohnsonFoils, Inc.'s ("JohnsonFoils") infringement of Voith's United States Patent Nos. 5,718,805 ("the '805 patent") and 5,972,168 ("the '168 patent") (collectively, "the Patents-in-Suit").
- 2. On December 13, 2007, I participated in a telephone conference ("Teleconference") on behalf of Voith with counsel for JohnsonFoils, Inc. ("JohnsonFoils"). The participants included Michael J. Fink, also representing Voith, Anthony S. Volpe, representing JohnsonFoils, and John O'Mally, also representing JohnsonFoils. Voith initiated the Teleconference.
- 3. The purpose of the Teleconference was for the parties to meet and confer regarding pending discovery disputes relating to protective order and document production

issues. Prior to the Teleconference, Voith asked JohnsonFoils to agree not to disclose Voith's documents designated Highly Confidential to any counsel involved in competitive patent prosecution on the subject matter of the Patents-in-Suit. Prior to the Teleconference, Voith also asked JohnsonFoils to identify those of its counsel of record in this case who are, or expect to be, involved in patent prosecution on the subject matter of the Patents-in-Suit.

- 4. During the Teleconference, JohnsonFoils stated that it would not identify any litigation counsel involved in patent prosecution for or on behalf of JohnsonFoils or AstenJohnson, Inc., the parent company of JohnsonFoils.
- 5. As a compromise, Voith offered to provide documents designated Highly Confidential to JohnsonFoils' counsel of record not involved in prosecution for or on behalf of JohnsonFoils, including JohnsonFoils' local Delaware counsel, provided that such counsel agree not to disclose Voith's Highly Confidential information to anyone involved in such prosecution activities. Voith also offered to make any prosecution bar imposed on individuals reviewing Voith's Highly Confidential documents contingent on the Court's ultimate resolution of the parties' protective order dispute. JohnsonFoils rejected Voith's offer to provide its Highly Confidential documents to those JohnsonFoils' counsel of record that are not involved in patent prosecution activities on the subject matter of the Patents-in-Suit.
- 6. During the Teleconference, JohnsonFoils acknowledged that the Court might impose a prosecution bar if Voith satisfied the Court that its document production included documents meriting such protection, but refused to agree to Voith's proposed compromise temporary prosecution bar contingent on Court approval.
 - 7. I declare that the foregoing is true and correct.

Executed on December 18, 2007

Meal Goldberg Neal Goldberg